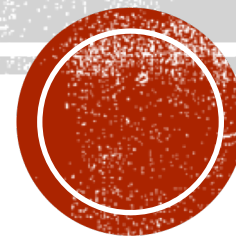
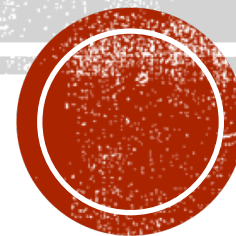
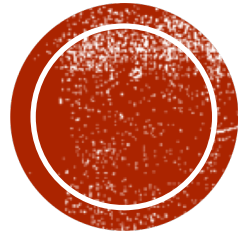


***BE OPEN: ADOPT A
GLOBAL STANDARD
TODAY***



***BE OPEN: ADOPT A
GLOBAL STANDARD
TODAY***





**UBER IS CLEANING OUR
CLOCKS**



WHY?

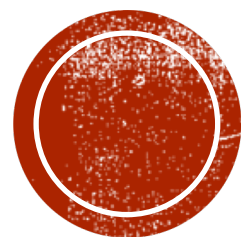
- Uber tells you when your ride is arriving.
- You can purchase seats for your friends or family.
- You know your approximate trip time.
- Uber makes it easy to pay.
- You are guaranteed a minimum level of service.
- You can purchase deliveries, or bike, or scooter trips.
- Uber's services bring its customers joy.



HOW?

- Uber is successful because it provides and **creates more** satisfaction by managing the service using data.
- Uber is on your phone – a point made by my 13-year old son.
- It has attracted billions of dollars in investment.





THE STORY OF DATASF



LIBERATE THE DATA!

- Datasf.org is San Francisco's amazing program to reify the use of data.
- Gather, clean and publish datasets wherever possible as open data
- Create a culture of flexible, cost-effective data infrastructure citywide over time
- 466 published datasets
- Working its way through the entire city
- Data Academy training courses for City Employees
- Decent and fun change management
- These people are heroes



BUT

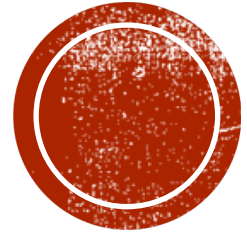
- Publishing idiosyncratic data does not make it useful.
- DataSF is viewed as a cost center, not as a revenue center, by many.
- Using DataSF requires SF-only, bespoke connectors.
- Prevents 3rd parties from being interested in providing services that spark joy.
- What?



AN EXAMPLE

- In San Francisco, we use an old system of street mapping based on lines that connect intersections (CNNs).
- This is not bad per se, but because permits in SF are issued using this system, location accuracy is limited to block lengths, rather than addresses.
- Street addresses themselves are increasingly insufficient for the world we live in.
- Commonly, for instance, one needs to know where “the door” or “the pole” is.
- We should **be open** and adopt a global standard!





USING GLOBAL STANDARDS CAN PUT YOU ON THE MAPS



GLOBAL OR BUST

- In today's sophisticated and highly mobile economy, meeting global standards is no longer optional—it's a necessary condition for being competitive.
- Going global breaks down borders.
- Going global helps resist “vendor lock-in”
- Transportation should adopt global standards for payments, trip planning and any other global standard that emerges to reduce costs and increase ridership.
- Why would you spend money on something less?



AN EXAMPLE

- GTFS is the global standard for transit schedules and related geospatial info
- GTFS is extensible
- GTFS got transit onto the phones carried by ~72% of Americans.
- GTFS is like English, only better, because it's also Spanish and Chinese.

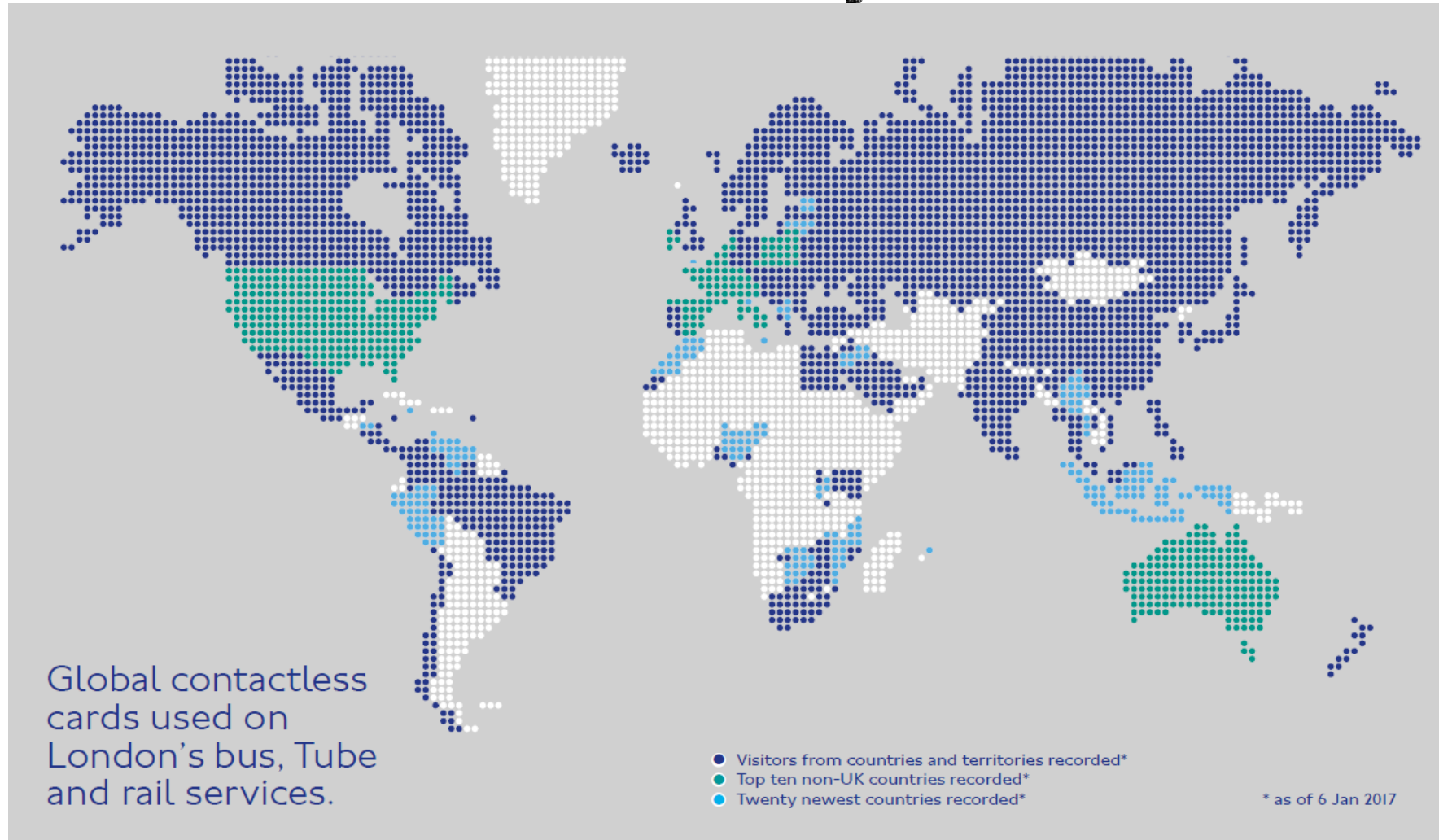


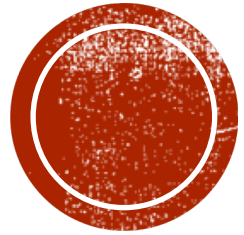
BUT

- Adoption is incomplete.
 - There are many issues with the quality of compliance.
 - Which undermines the standard and consumer trust.
 - If you can't see transit on the maps, does it exist?
-
- Uber can be seen on Google maps, on Apple maps, on Citymapper, on Uber, on Transit, on Masabi, 300 trillion phones and counting...
 - How about you?



EVERYONE CAN ARRIVE AND JUST TRAVEL ON TfL...

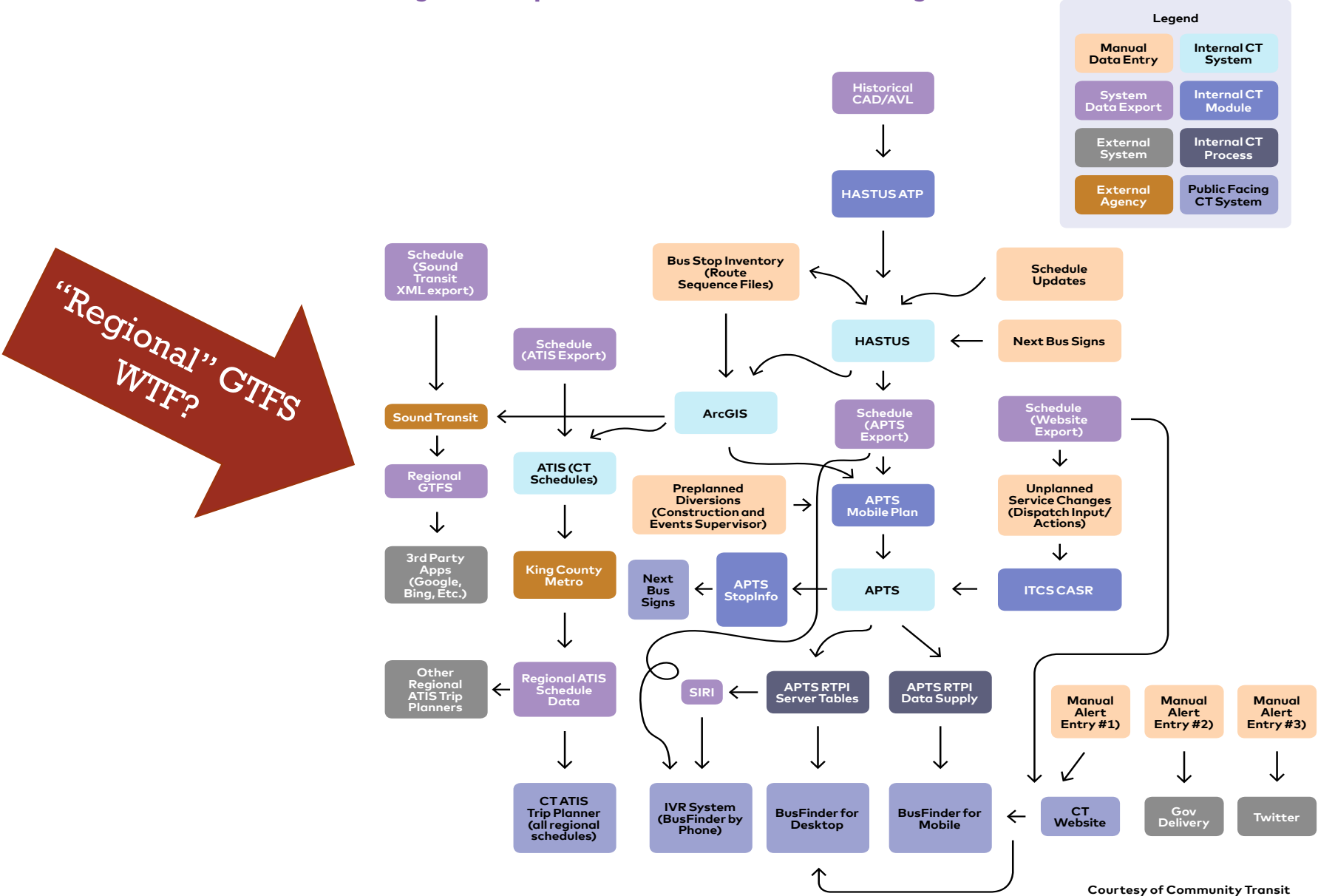




**GLOBAL STANDARDS MAKE
THE PIE BIGGER**



Figure 5. Complex Data Flows Common at Transit Agencies



ATTENTION! ATTENTION!

ATTRACT ATTENTION

- The ability to adhere to standards reduces risk, and encourages investment of money and expertise.
- Adopt a global standard today.
- Bring your customers joy.



EAT YOUR OWN DATA...

- You can use data to route around problems.
- You can use data to communicate problems.
- You can use data to liberate hardware.
- You can use data to provide good service.
- You can use data to get more riders and spend less money.
- Armed with data, you can get help, and funding.



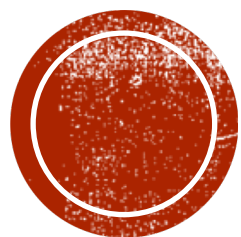
DATA MEANS BUSINESS

- Accurate information allows people to make decisions, even if—especially if—service isn't perfect: repeat business depends on trust
- The MTR in Hong Kong bases the compensation of its entire executive team on the on-time performance of its trains, and on the availability of its escalators.



- “A developed country is not a place where the poor have cars. It’s where the rich use public transportation.” Enrique Peñalosa
- “.. low-income people do not owe us a transit system.” Michael Manville, UCLA





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