

# SPUR

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**SFMTA**  
Municipal  
Transportation  
Agency

# SFMTA's Low Income Programs

Emmett Nelson: Program Manager  
SPUR: Affordable Transit for Low-Income Riders  
5/23/2017

# SF's Transit First Policy

- To ensure quality of life and economic health in San Francisco, the primary objective of the transportation system must be the safe and efficient movement of people and goods.
- Public transit, including taxis and vanpools, is an economically and environmentally sound alternative to transportation by individual automobiles. Within San Francisco, travel by public transit, by bicycle and on foot must be an attractive alternative to travel by private automobile.
- Read more at <https://www.sfmta.com/transit-first-policy>

# Program Overview

**Lifeline** – Discount monthly pass for income qualifying adults (ages 19-64)

**Free Muni** – Free Muni rides for income qualifying Youth (5-18), Seniors (65+) and People with Disabilities



# Lifeline Program

## Background

- Implemented in 2005 by the Board of Supervisors to address the impact on low income customers after two consecutive years of fare increases
- Any San Francisco resident at or below 200% of the Federal Poverty Level is eligible for the program

HH Size	1	2	3	4	5	6
Annual Income	\$24,120	\$32,480	\$40,840	\$49,200	\$57,560	\$65,920

- The current pass is offered at \$36
  - 50% off the regular \$73 Muni monthly pass

# Lifeline

## How to Apply & Purchase Monthly Pass

- New customers must present proof of income and residency at the Human Services Agency (HSA) to verify eligibility
- Customers are issued a photo ID “flash pass” by SFMTA
- Monthly stickers are purchased and affixed to the ID cards for travel on all Muni vehicles
- Monthly passes can be purchased at 8 sales locations throughout S.F.



# Lifeline

## Ridership

- 39,000 residents currently enrolled
- Monthly pass sales average 19,500
- Recertification: every 2 years
- More info – [www.sfmta.com/lifeline](http://www.sfmta.com/lifeline)



# Free Muni

## Background

Implemented following approval by SFMTA Board of Directors

- Youth (5-17) – March 1, 2013
  - Added in early 2014
    - 18 year olds
    - SFUSD English Learner and Special Education students ages 19-23
- Seniors and People with Disabilities – March 1, 2015

# Free Muni

San Francisco residents at or below the Bay Area Median Income are eligible for the program

HH Size	1	2	3	4	5	6
Annual Income	\$75,400	\$86,150	\$96,950	\$107,700	\$116,300	\$124,950

## Ages

- Youth – ages 5-18
- Seniors – 65+
- People with Disabilities – 19-64

# Free Muni

## Details and How to Apply

- Program available on a Clipper card



- Pass does not expire each month – renewal not required
- Application
  - Current Clipper card holders apply online at [www.sfmta.com/freemuni](http://www.sfmta.com/freemuni)
  - Applicants without a Clipper card submit paper application and proof of residency

# Free Muni

## Ridership Stats

- Program Enrollment – Total number of San Francisco residents in possession of a Free Muni Pass
- Active Ridership – Free Muni Pass holder who rides Muni at least 2x/month

	Youth	Seniors	People with Disabilities	Total (all programs)
Program Enrollment	34,350	58,480	15,540	108,370
Active Ridership	18,800	39,800	10,050	68,650

- ~2,300,000 total Free Muni trips taken each month

# Ridership vs. Eligible Residents

## Lifeline

	Total	% of Eligible Population (160,000)
Number of Residents Actively Purchasing Lifeline Monthly Passes	19,500	12.2%
Number of Residents Enrolled in Lifeline Since January 2014	39,000	24.5%

## Free Muni

	# of Residents Eligible Based on Income	# of Residents Enrolled in Free Muni	Percentage of Eligible Population Enrolled in Free Muni
Youth	50,779	34,350	68%*
Seniors	68,983	58,480	85%
People with Disabilities	No data	15,540	N/A

\*2014 Budget and Legislative Analyst estimated that 40,000 SF youth (5-17) live in households at or below Bay Area Median Income level.

# SFUSD Transportation Use Survey

	K	5 <sup>th</sup> Grade	6 <sup>th</sup> grade	9 <sup>th</sup> Grade
Walk	29.1%	25%	15.3%	11.0%
Bike	1.9%	0.9%	1.2%	0.4%
School Bus	5.4%	6.1%	7.0%	0.8%
Public Transit	9.6%	10.3%	26.4%	53.9%
Family Car	50.8%	52.2%	40.3%	31.7%
Carpool	2.5%	4.8%	6.0%	1.6%
Other	0.6%	0.8%	0.7%	0.7%

Based on 2015 UC Berkeley study

Among SFUSD high school students, approximately 46% ride Muni to school and 63% ride home or to an after school activity (Source: Spring 2013 SFUSD Youth Vote Survey)

# Annual Program Costs

## LIFELINE

Line Item	Cost
Estimated Revenue Loss	\$7,359,300
Vendor Commission	\$72,000
Annual Card & Printer Maintenance Costs	\$30,000
Human Services Agency Work Order	\$ 202,000
SFMTA Labor	\$257,415
Monthly Stickers	\$ 43,487
	<b>\$7,964,202</b>

## FREE MUNI

Line Item	Cost
Estimated Revenue Loss	\$17,625,600
SFMTA Labor	\$279,377
Printing Services	\$30,000
Clipper Transaction Fees	\$1,609,200
	<b>\$19,544,177</b>

# SFMTA Low Income Program Reach

	Lifeline	FM Youth	FM Seniors	FM People with Disabilities	Total
Program Enrollment	39,000	34,350	58,480	15,540	147,370
Active Ridership	19,500	18,800	39,800	10,050	88,150

# Future Goals

- Increase utilization of Lifeline Program
- Clipper integration

# Maintaining Low-Income Programs

- Funding
- Administration of Eligibility for Expanded Programs

# Questions



# AFFORDABLE STUDENT TRANSIT PASS PILOT PROGRAM

Year One



**Cathleen Sullivan, Alameda CTC**

May 2017

# PRESENTATION OVERVIEW

- Background
- Pilot Program Goals
- Pilot Program Design
- Pilot Program Implementation
- Future



# PROGRAM BACKGROUND



**MEASURE BB PASSED**  
\$15 million for 3-year  
pilot program



**PROGRAM  
DEVELOPMENT**



**PROGRAM  
LAUNCH**



# STUDENT TRANSIT PASS PILOT PROGRAM GOALS

- Reduce transportation access barriers to and from schools
- Improve transportation options for Alameda County's middle and high school students
- Build support for transit in Alameda County
- Develop effective three-year pilot programs
- Create a basis for a countywide student transit pass program (funding permitting)



# PROGRAM EVALUATION

## 18 quantitative and qualitative measures including:

- Student perception of transit
- Actual student transit ridership
- Pass popularity and ease of use
- Afterschool activity participation
- Attendance of participating students
- Program cost per participant
- Administrative costs



# PILOT PROGRAM OVERVIEW



## ADOPTED BY COMMISSION

- Site selection methodology
- Shortlist of 36 eligible schools
- Evaluation framework



## IMPLEMENTATION - Year One

- Tested different program models at 9 participating schools
- Models varied by transit agency
- Education and training offered on how to use public transit
- Passes are effective year-round, not limited by day/time



## NEXT STEPS - Year Two

- Participating schools will increase from 9 to 15
- Program models modified based on Year 1 data

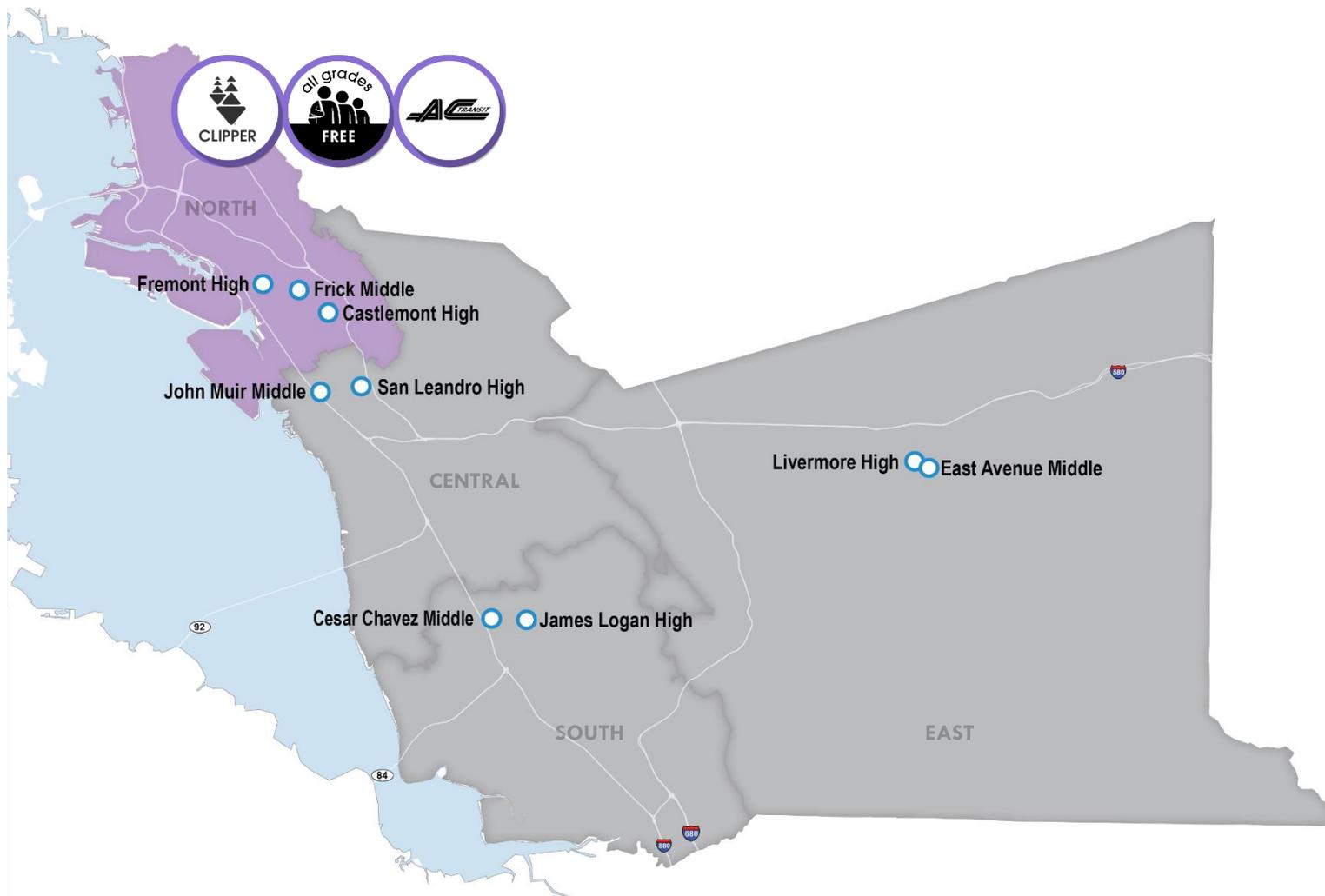


## NEXT STEPS - Year Three

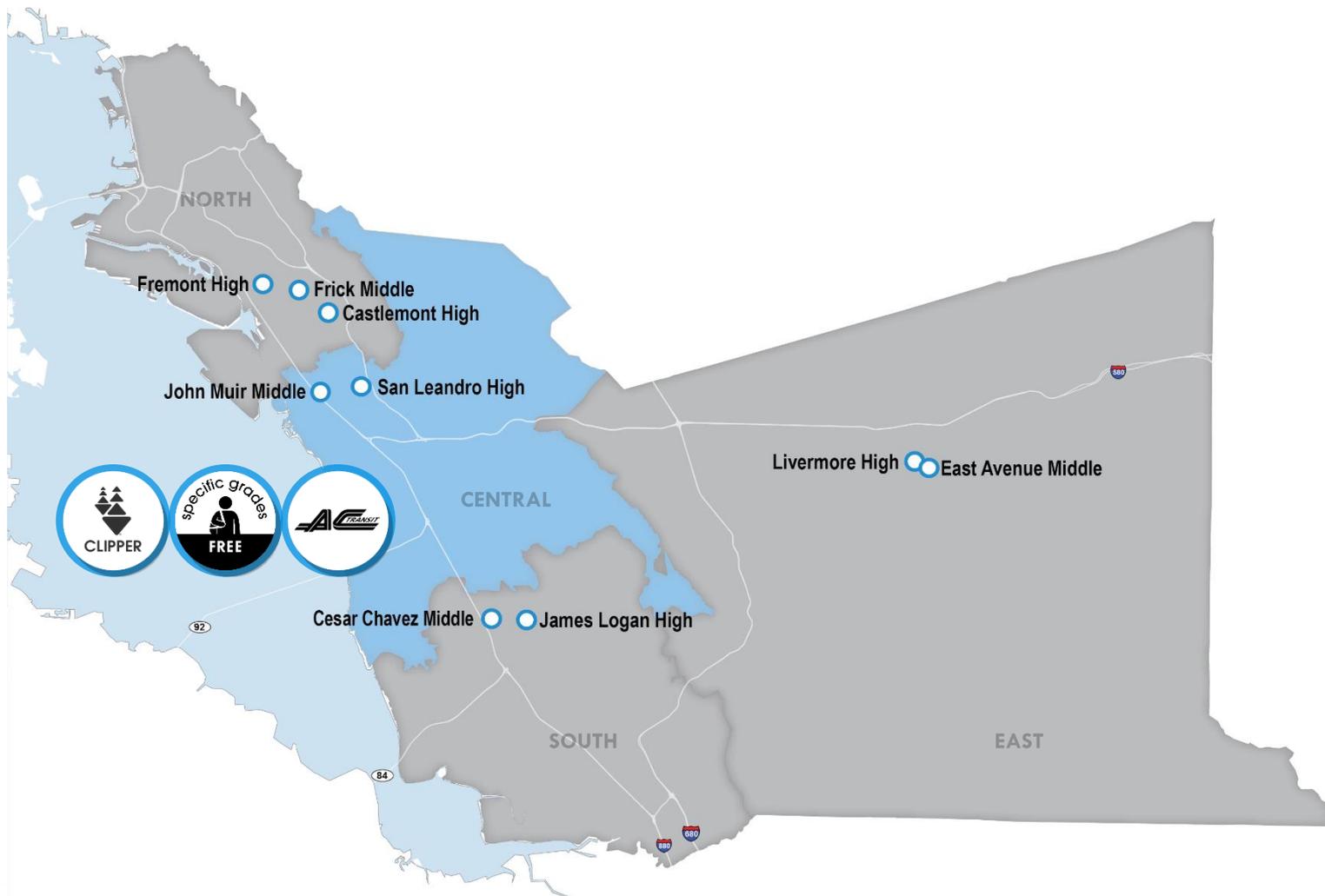
- Program design TBD based on lessons learned



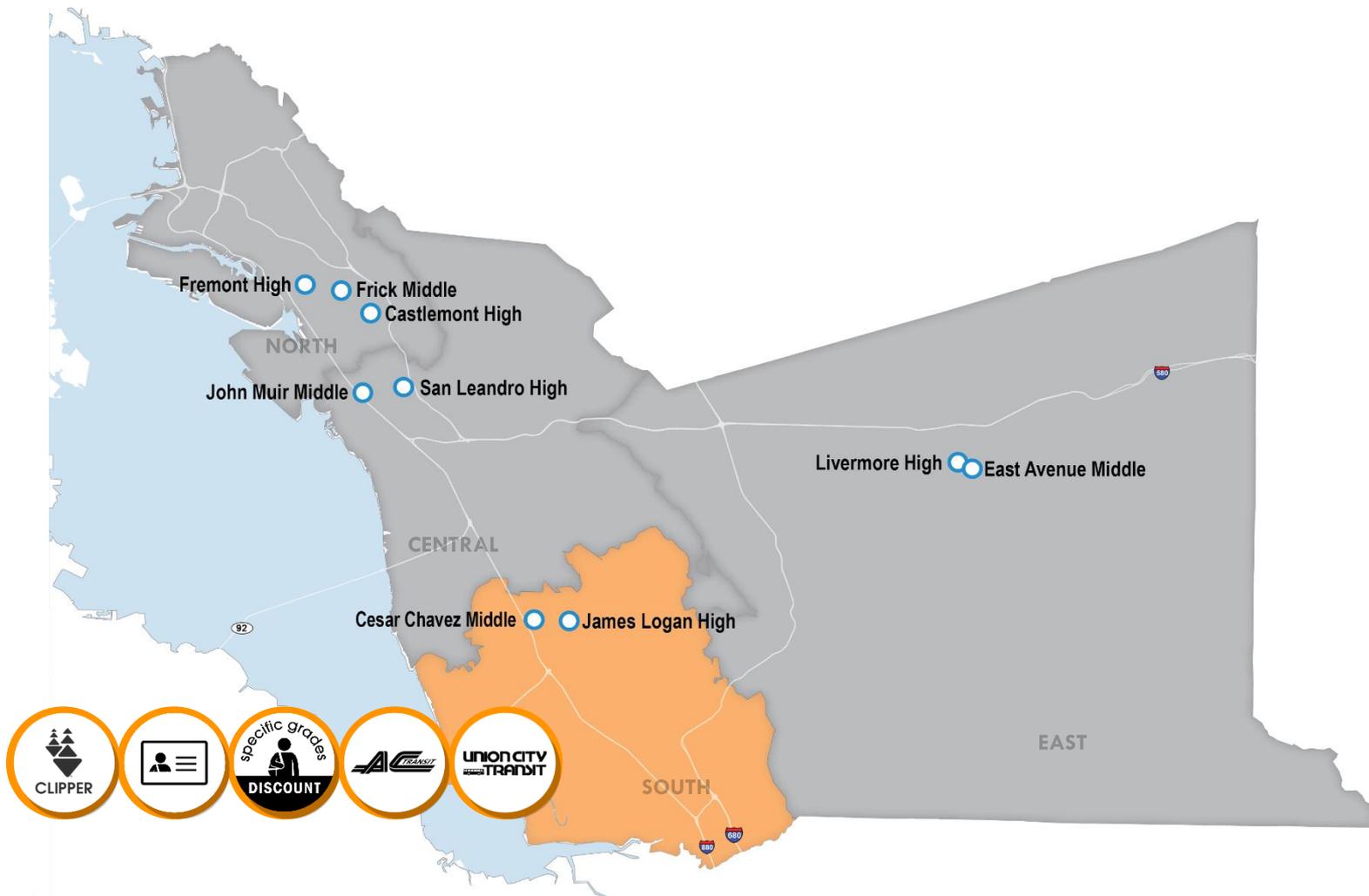
# YEAR ONE: NORTH



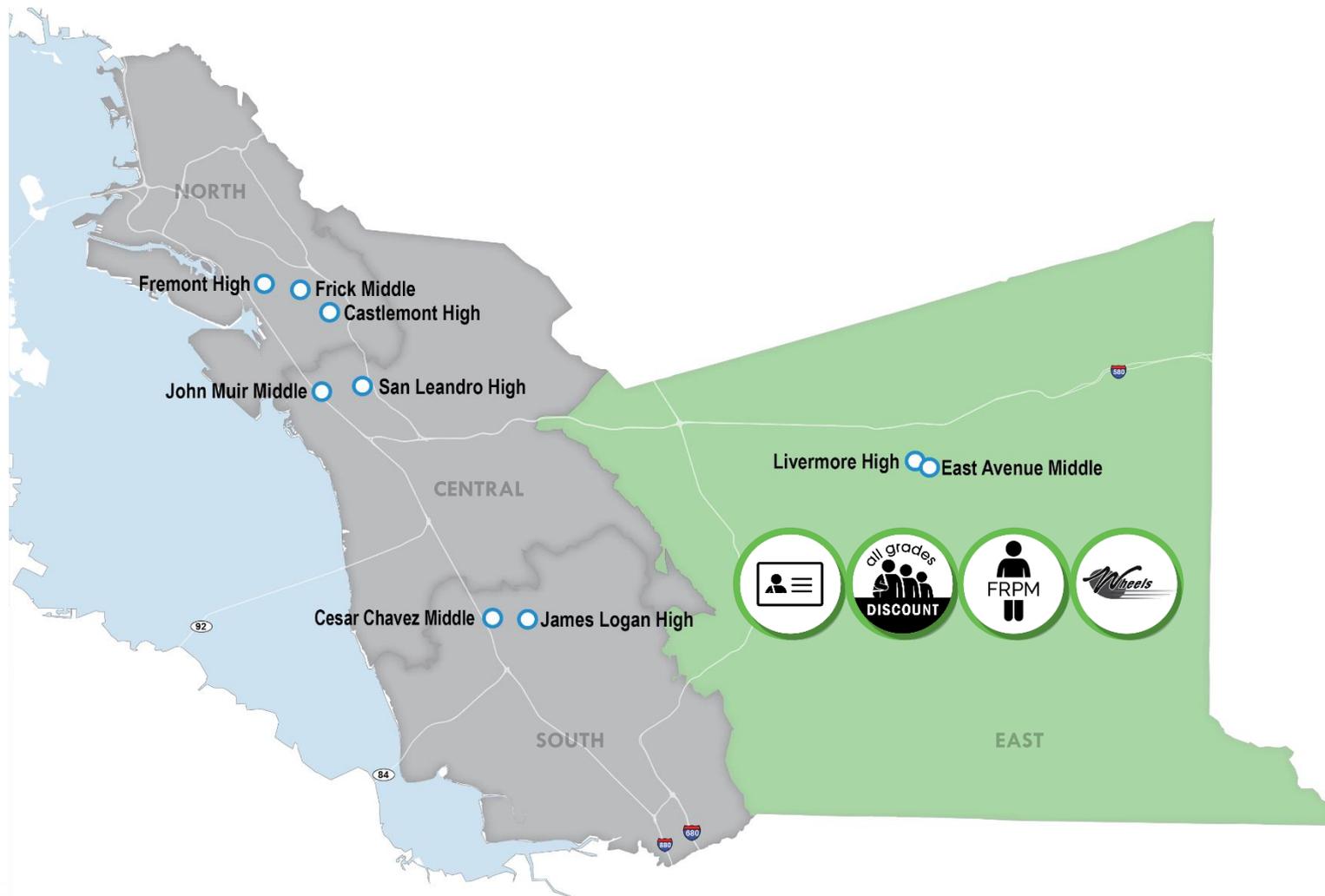
# YEAR ONE: CENTRAL



# YEAR ONE: SOUTH



# YEAR ONE: EAST



# OUTREACH AND ENGAGEMENT



# OUTREACH AND ENGAGEMENT



**Go Places on Transit!**

**Be Safe and Ready to Ride**

- Give yourself plenty of time to get there.
- Wait at designated stops/shelters.
- Have fare card ready before boarding.

**ALL ABOARD!**

**A STUDENT'S GUIDE TO RIDING THE BUS**



# YEAR 1: LESSONS LEARNED

## **Factors limiting student participation:**

- Limiting eligibility to certain grades
- High up-front cost in Discounted Programs

## **High administrative costs associated with:**

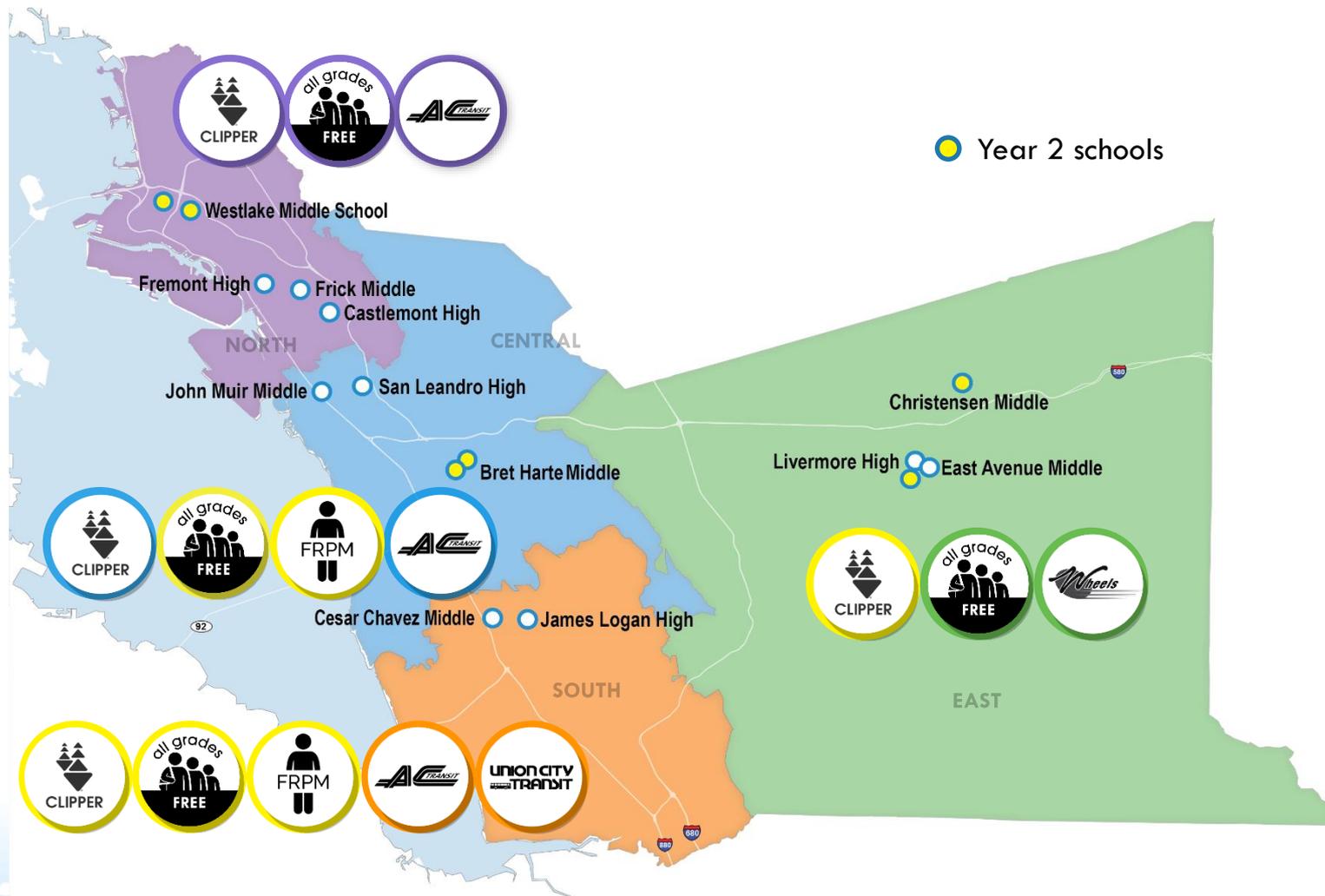
- Multiple pass formats within a school site
- Programs that required collecting funds from students

## **Other lessons from initial data and survey:**

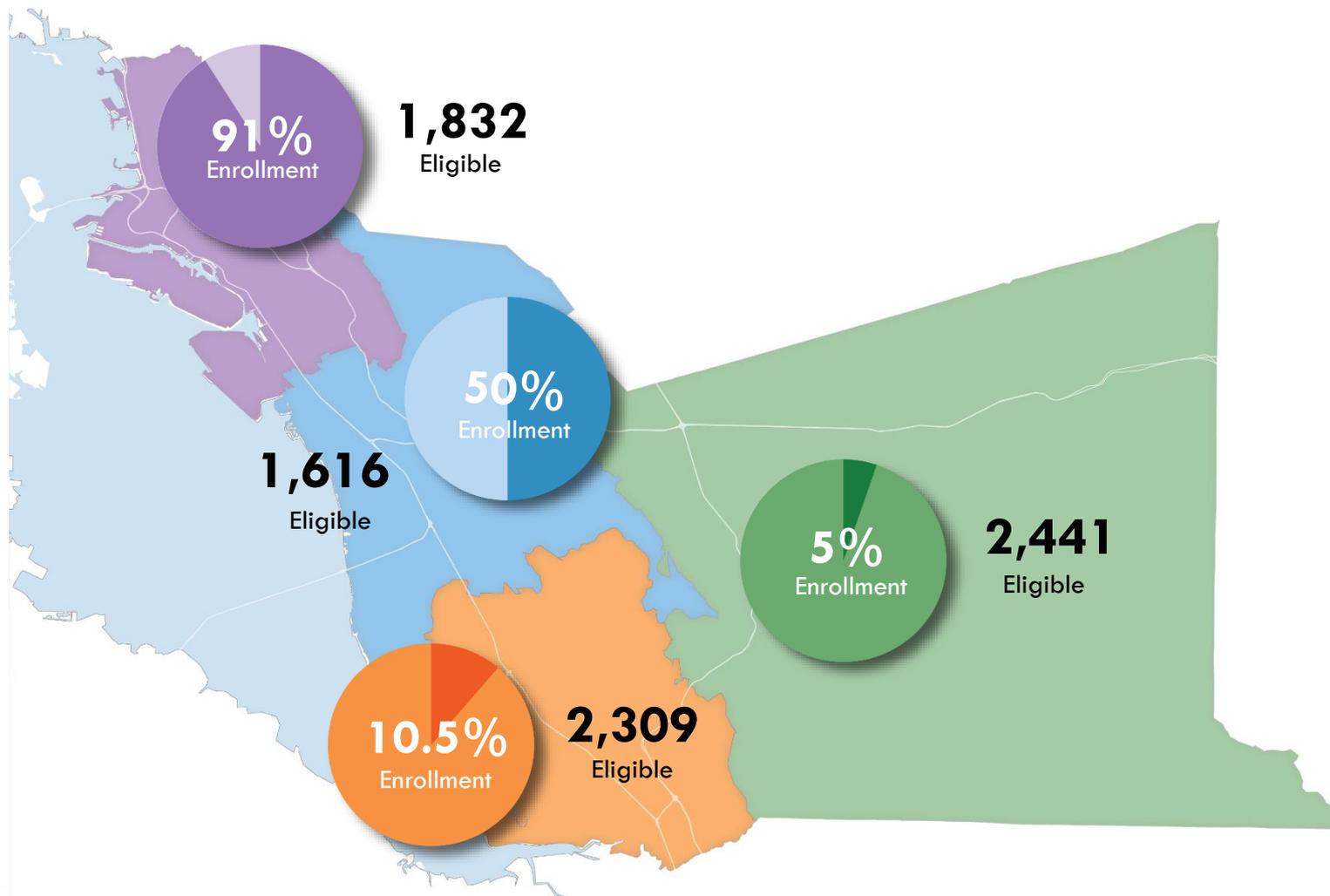
- Free/universal programs have lowest administrative burden, but highest enrollment and, therefore, highest pass costs
- Needs-based program warrants broader testing, but FRPM data may be difficult to utilize



# YEAR TWO: SUMMARY OF CHANGES

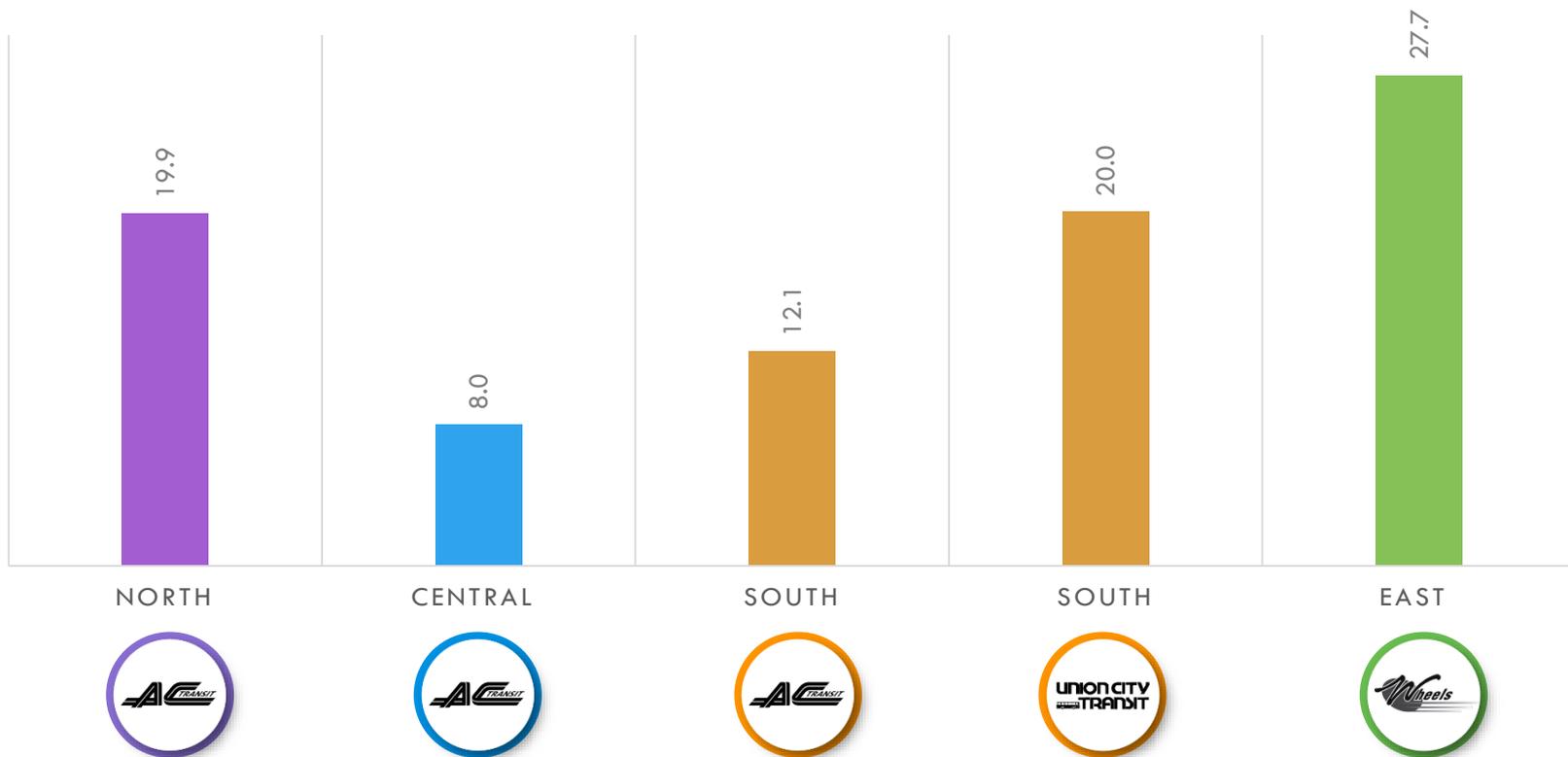


# PASS ENROLLMENT

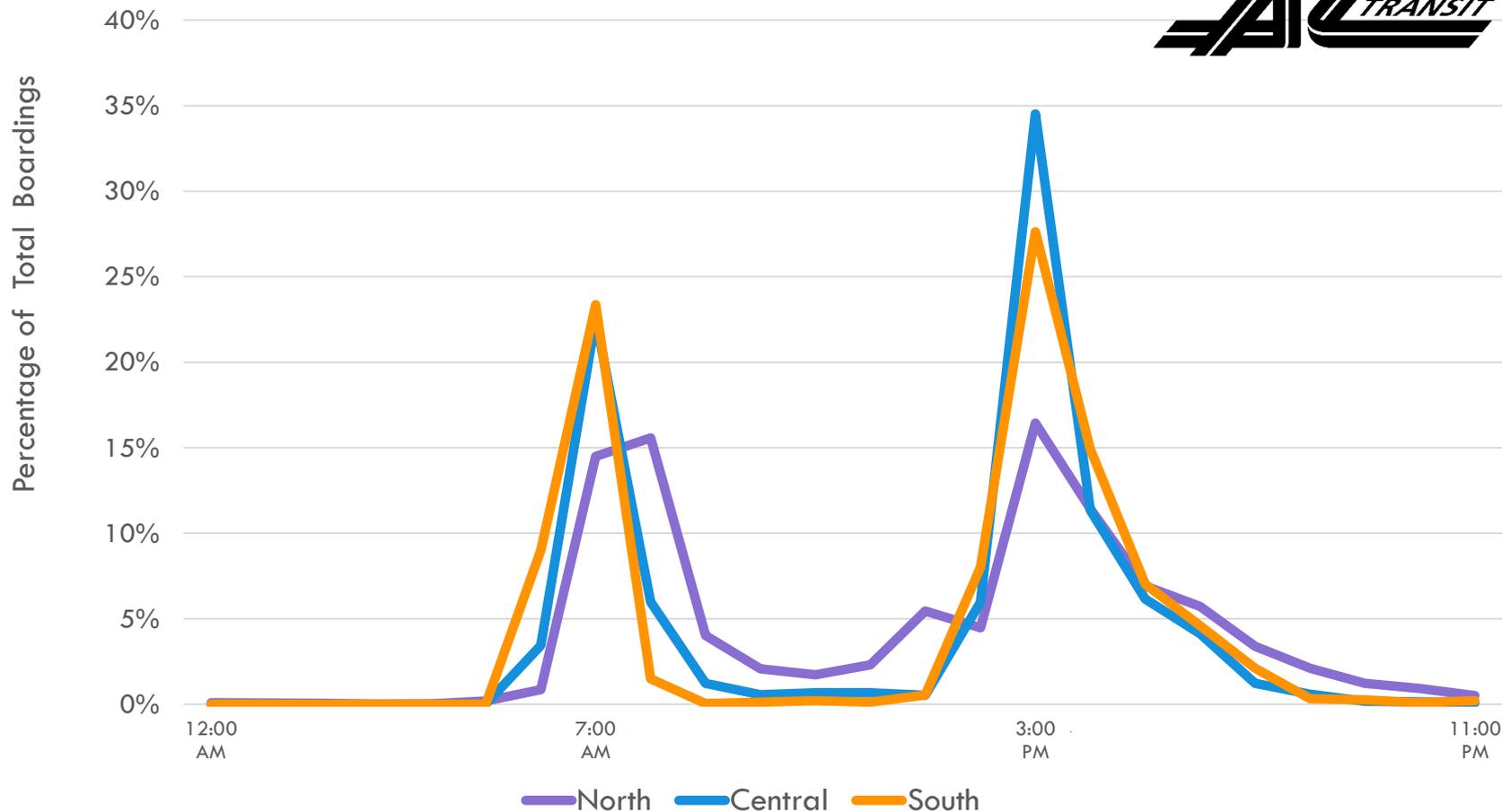


# TRANSIT USAGE BY PASSHOLDERS

## AVERAGE MONTHLY BOARDING PER PASS (SEPT-DEC)



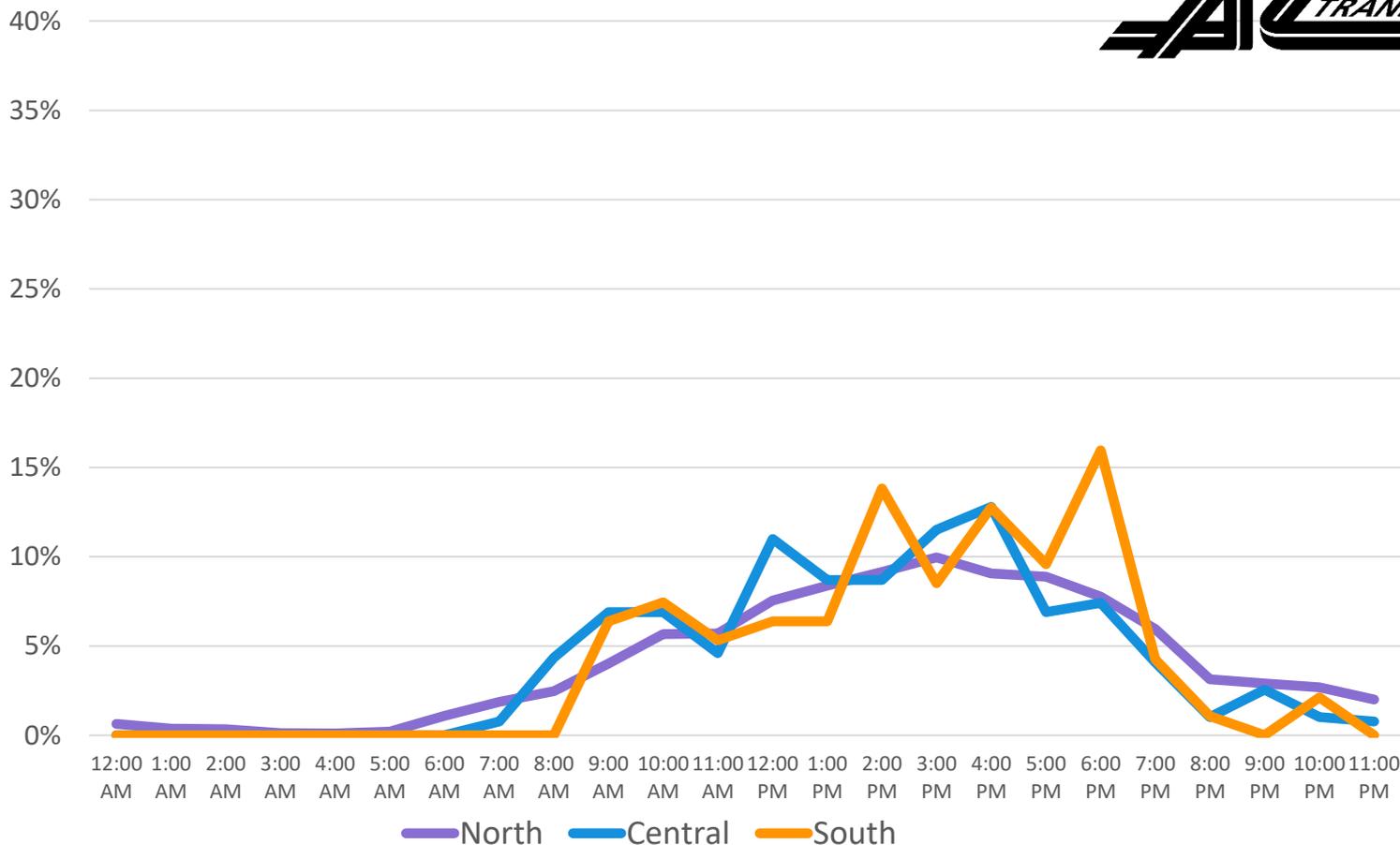
# WEEKDAY BOARDINGS BY HOUR



# WEEKEND BOARDINGS BY HOUR



Percentage of Total Boardings



# KEY USAGE FINDINGS

## Top Uses of Passes:

- Travel to/from school (~ 70% )
- Afterschool activities
- Spending time with friends



# KEY USAGE FINDINGS

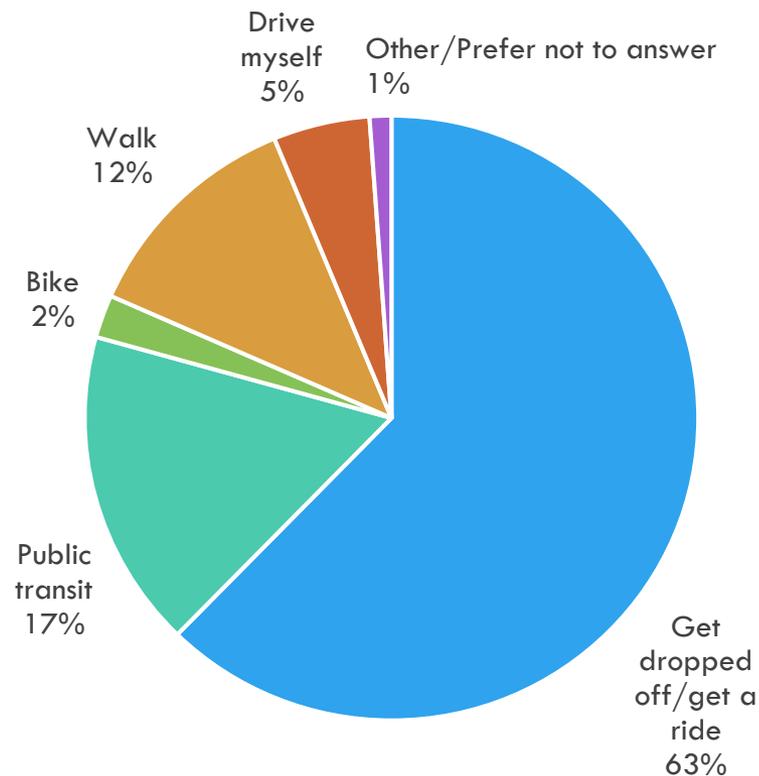
## Top reasons limiting student use:

- Prefer to travel other ways
- Traveling by bus takes too long
- Bus doesn't meet needs

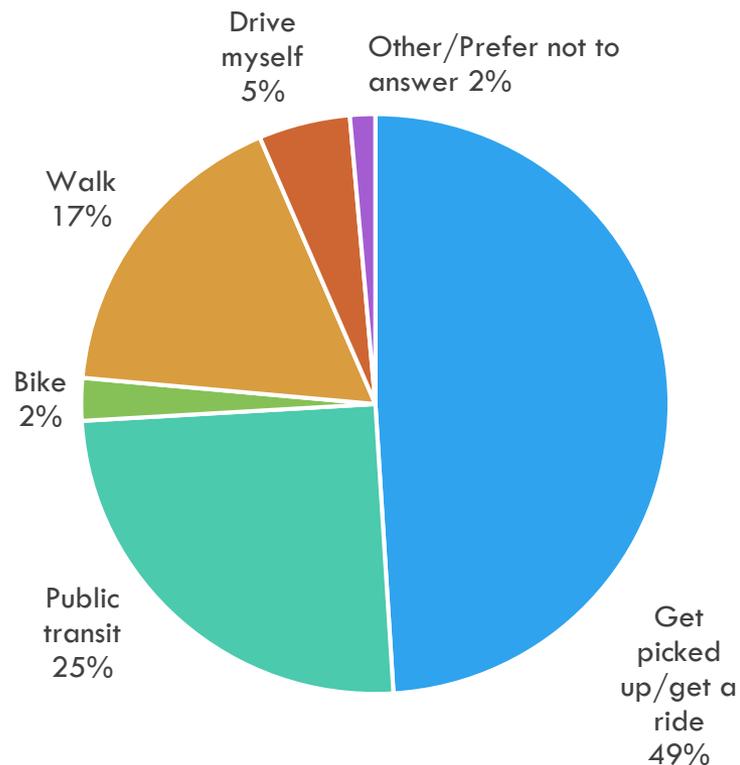


# MODE SPLIT – COUNTYWIDE

➔ How Students Arrive at School



➔ How Students Depart School



# PRAISE FOR PASS PILOT PROGRAM



You should keep doing this, it helps a lot of us with money issues.

Thank you for this program. It is allowing me to be more independent.

The pilot program seems very excellent to me since it has helped me and my family to have a safe way for me to get to school and get my education. It's a program that has helped a lot of students and for my part I am very grateful.

Everything is good about the transit pass and I started **not being late to school** which make a positive dramatic change on my grades and willingness to go to school.



It is a good idea to encourage public transit, because it is **better for the environment**.

I like the transit pass and it keeps me from having to look for money each day of the week that I ride the bus. It is **convenient** and I ride 5 days a week.



# SCHEDULE & NEXT STEPS



# THANK YOU



# Low-Income Travelers in the Bay Area



Photo Credit: AC Transit

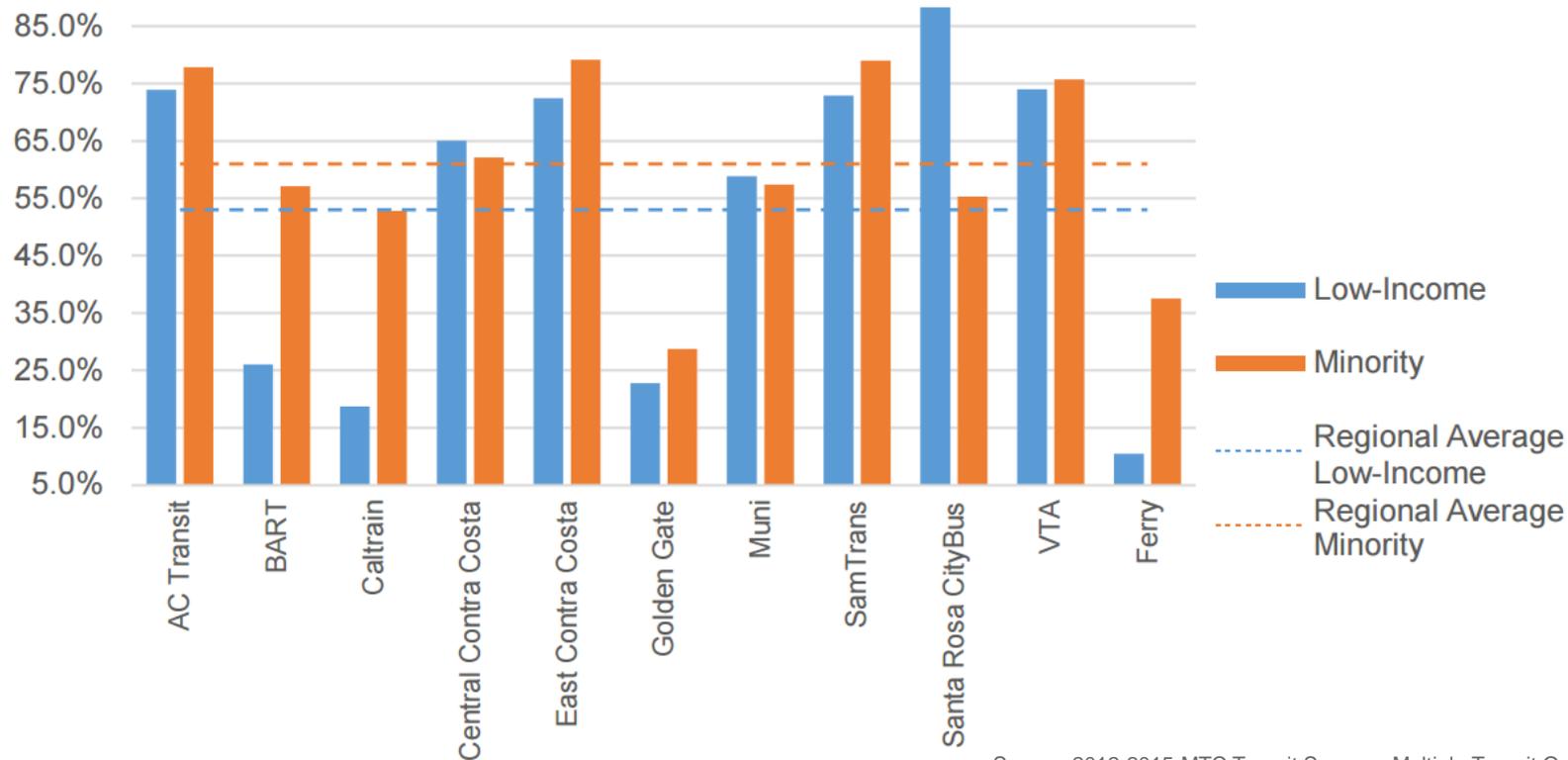
Clarrissa Cabansagan  
SPUR Lunchtime Forum  
May 23, 2017



# 20 years of TransForm



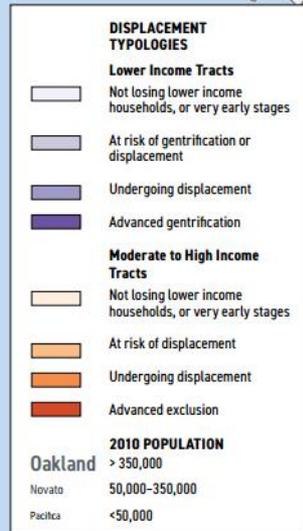
# Share of Minority + Low-Income Riders by Operator



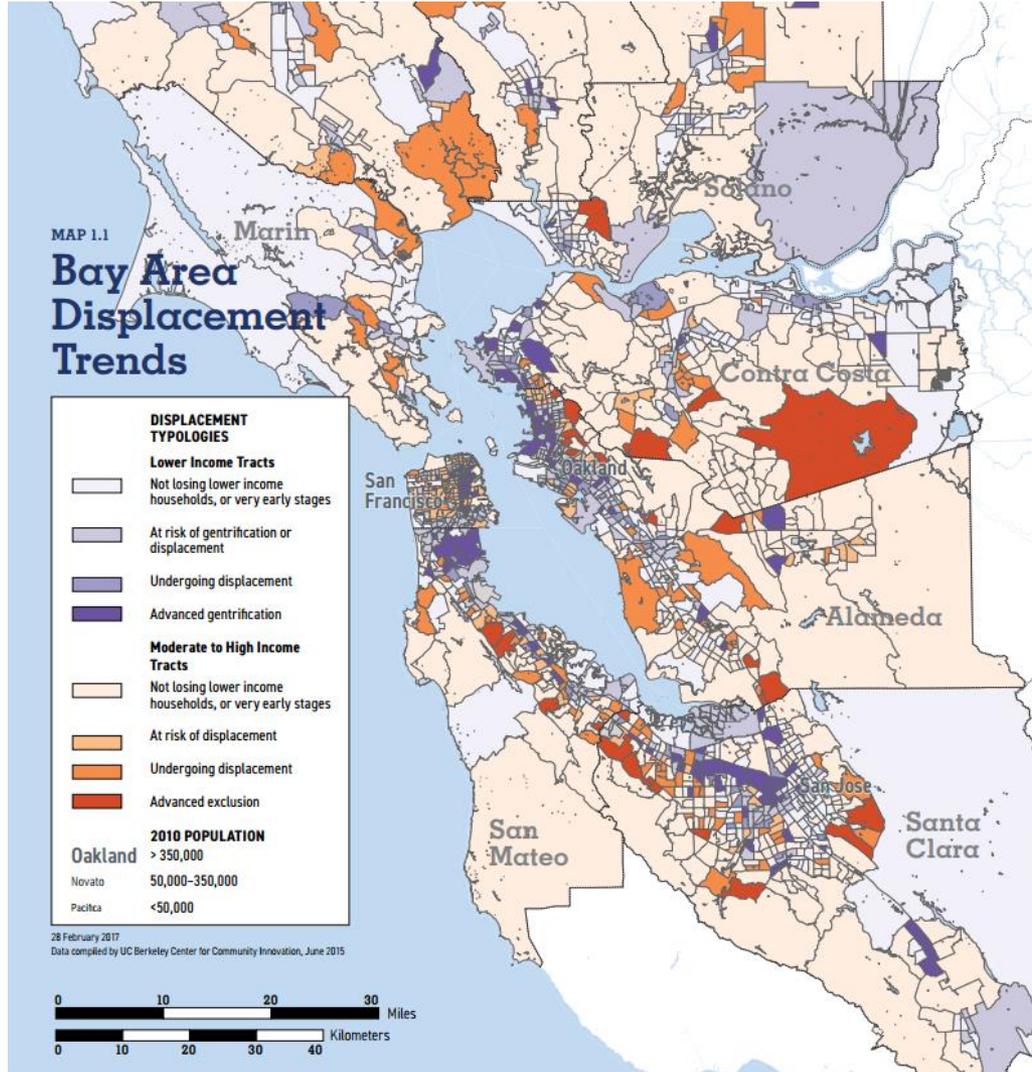
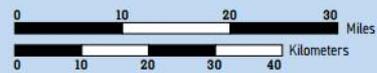
Source: 2012-2015 MTC Transit Surveys, Multiple Transit Operator Surveys

MAP 1.1

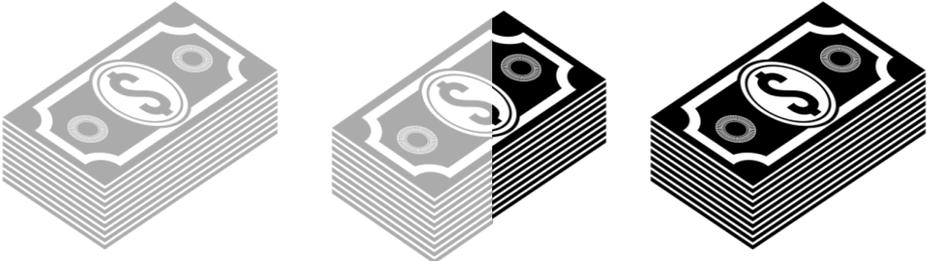
# Bay Area Displacement Trends



28 February 2017  
Data compiled by UC Berkeley Center for Community Innovation, June 2015



# Housing + Transportation Costs for Low Income HHs



**54%**  
**TODAY**

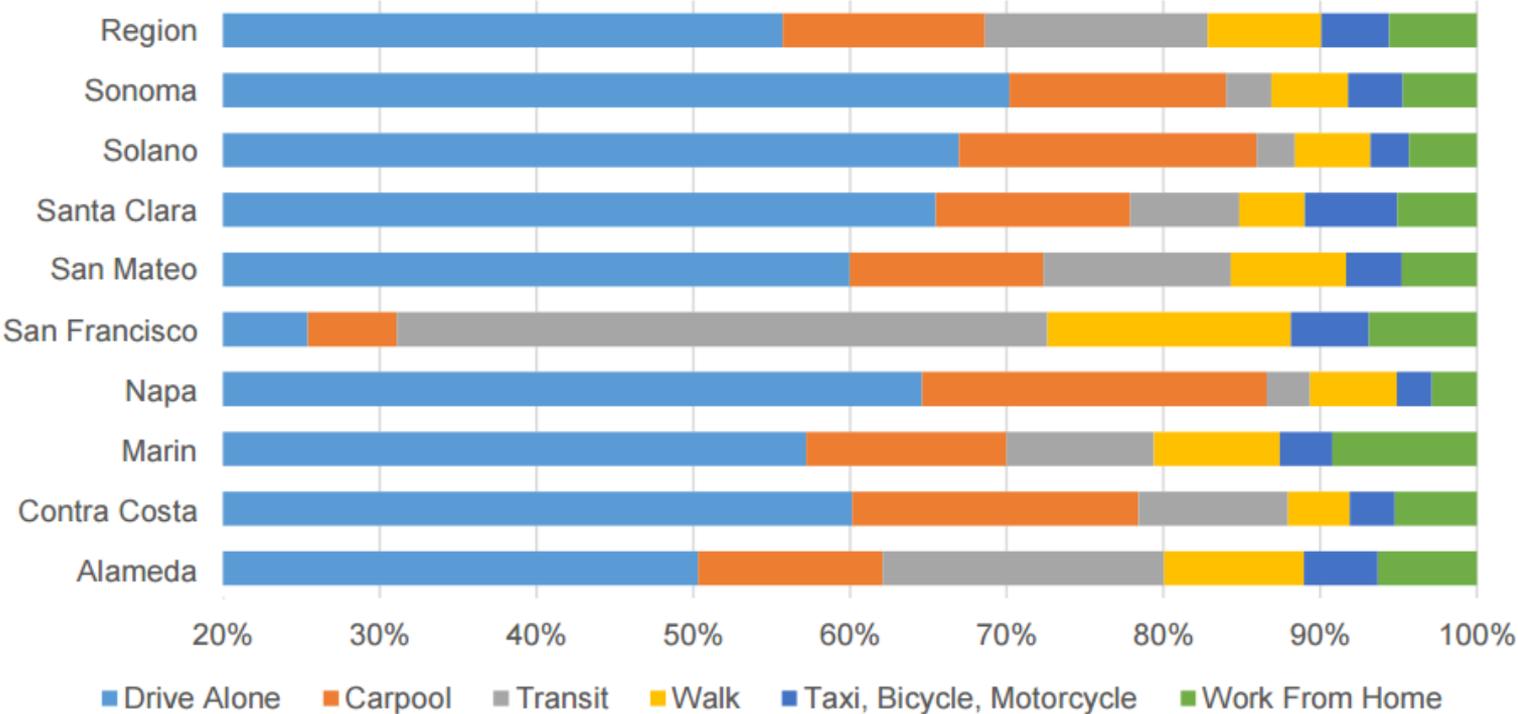


**67%**  
**2040**

Source: MTC Plan Bay Area Equity Analysis  
Icon: John Burraco, Noun Project

# Means of Transportation to Work

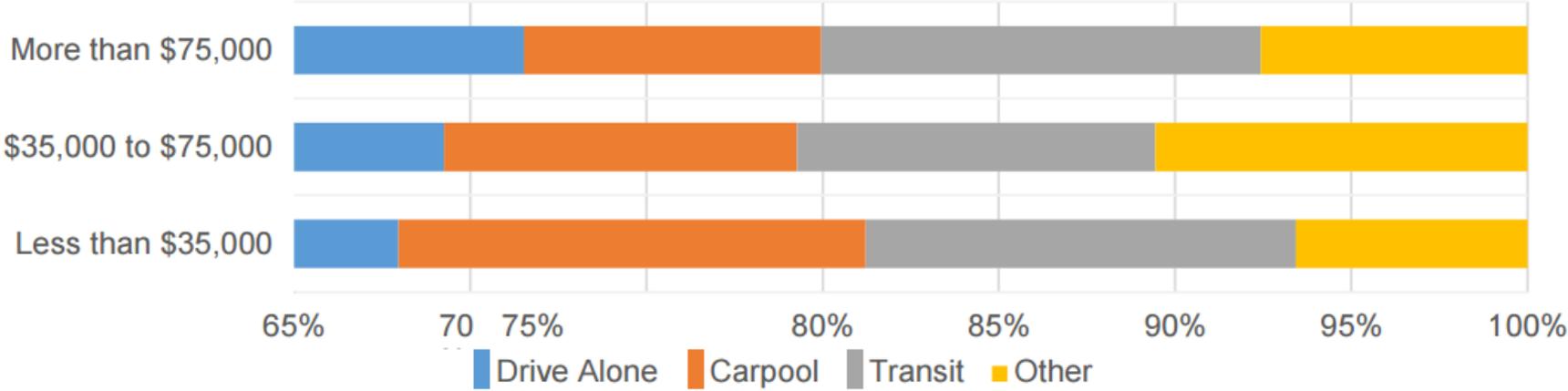
Low-Income Workers, Bay Area, 2015



Source: US Census American Community Survey, 2011-2015, 5-Year Average

# Means of Transportation to Work

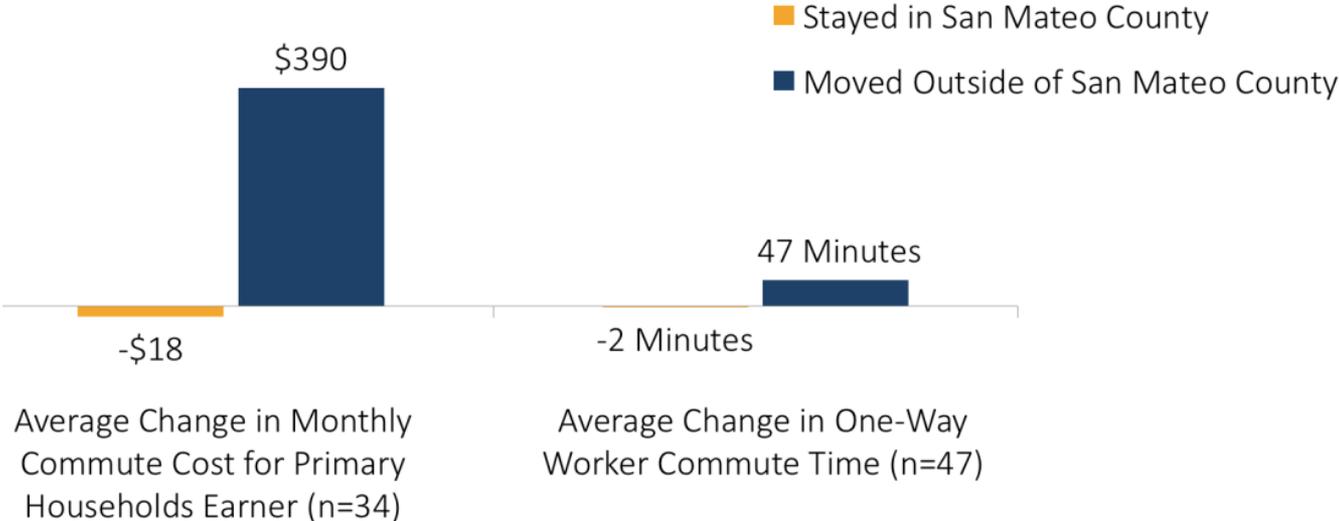
Workers, Bay Area, 2015



Source: US Census American Community Survey, 2011-2015, 5-Year Average

# Commute Cost + Time

## Displaced San Mateo County Residents



Source: Institute of Governmental Studies, UC Berkeley 2017



# OakMob 101



## Bike Share



34% of respondents don't have access to a bicycle

78% of respondents are more likely to try bike share after OakMob 101

## Car Share



Respondents spend an average of \$250 a month on transportation and 34% don't own a car

70% of respondents are more likely to try car share after OakMob 101

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## Increasing Access

The City of Oakland is committed to ensuring safe, convenient, and equitable transportation options. While Oaklanders are likely to try bike share and car share, participants identified the following barriers to these new mobility programs:

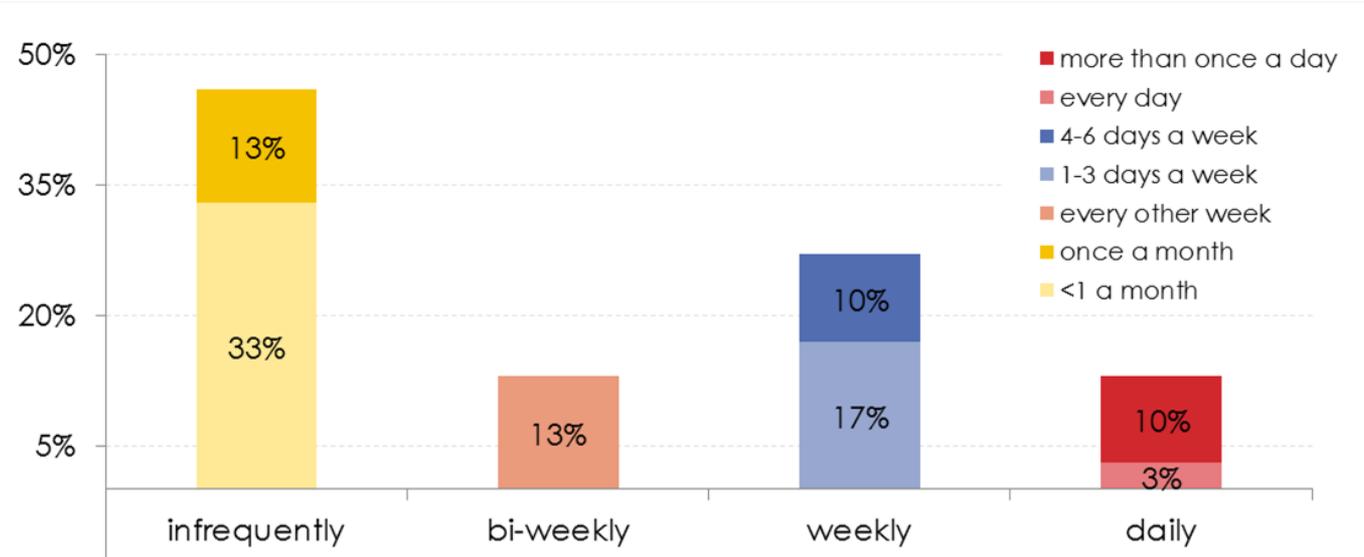


## Removing Barriers to Bike Share

- \$5 first year (low-income)
- Equity Outreach
- Expand service east of Fruitvale
- Clipper Card integration
- Cash Payment
- Adaptive bikes pilot
- Extended ride times



# 50% of OakMob 101 Respondents use TNCs





# A Framework for Equity Outcomes in New Mobility

Increased Access to Opportunity

Affordability

Healthy + Safe Communities

Income Inequality + Employment



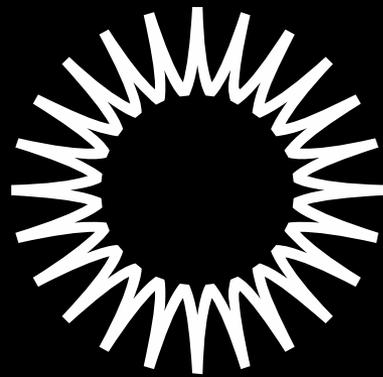
# Regional Guidelines for New Mobility Equity?





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[TransformCA.org](http://TransformCA.org)



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