Housing the Millennial Generation

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The Millennial housing myths

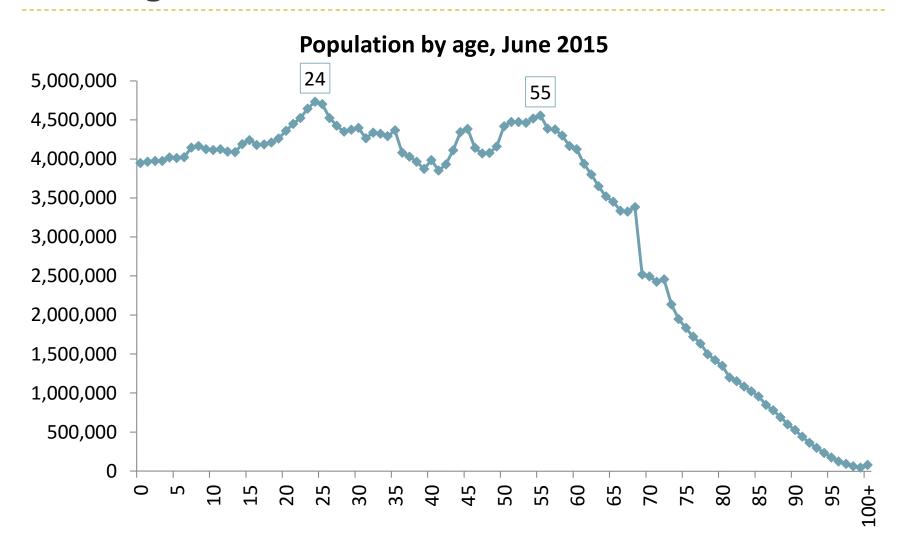
- Millennials are fueling housing demand as they move out of their parents' homes
- Millennials have a different attitude toward housing and homeownership
- Millennials are especially urban



Outline: the Millennial housing truths

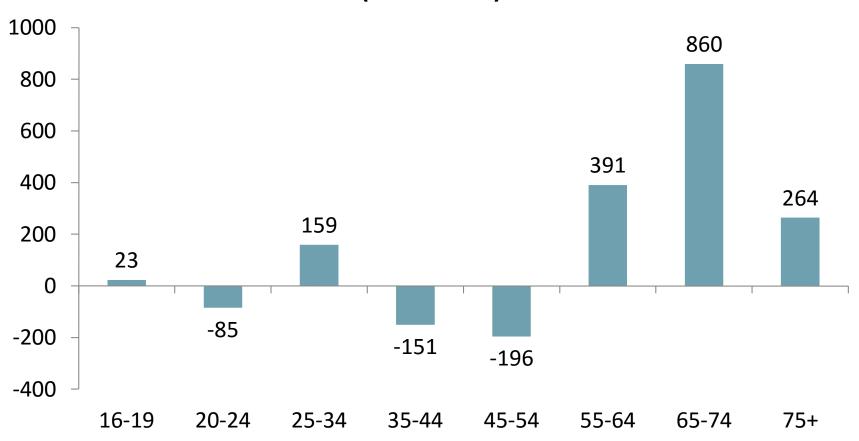
- 1. Millennials are not driving today's housing demand
- 2. Demographics explain Millennial housing behaviors
- 3. Millennials are less urban than previous generations

Peak age: 24



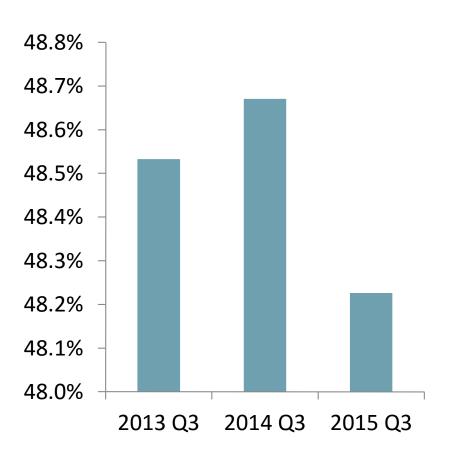
Boomers are driving the increase in households

Household formation, 2014-2015, by age of householder (thousands)

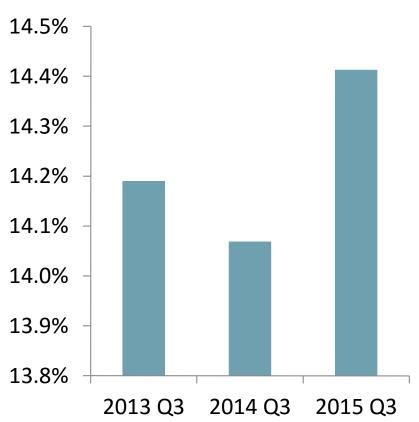


Young adults slipped in Q3 2015

Headship rate, 25-34



Living with parents, 25-34

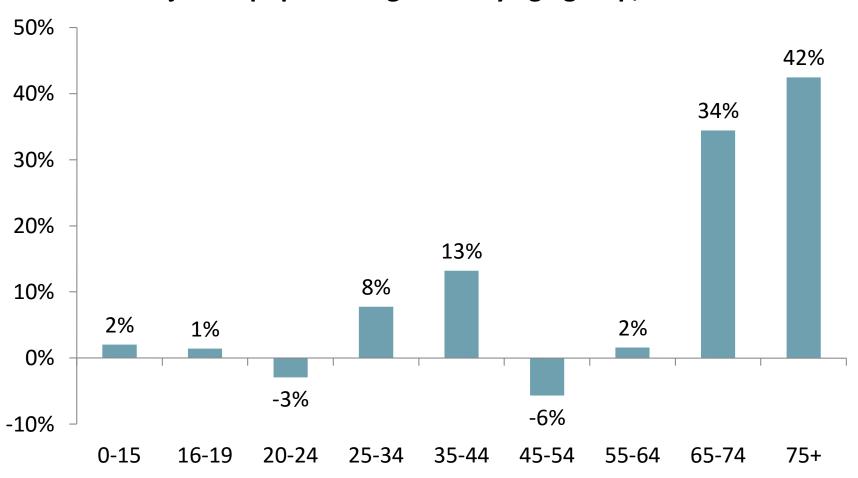


Millennials are still not back to work



Growth will come from Boomers

Projected population growth by age group, 2015-2025

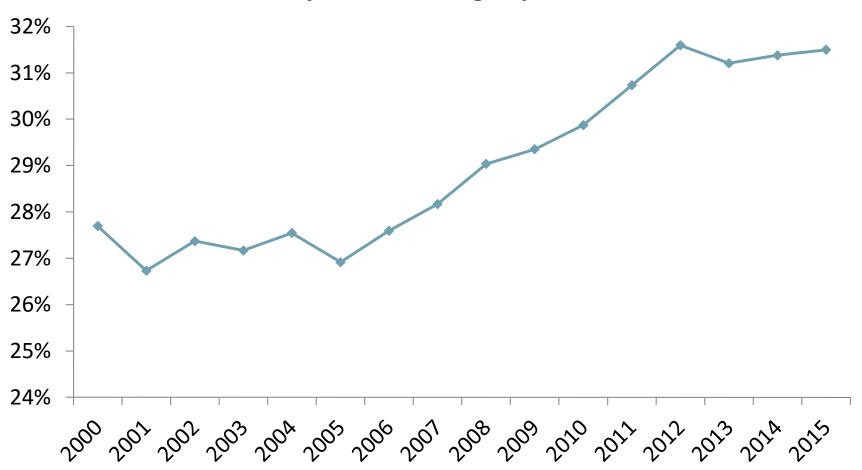


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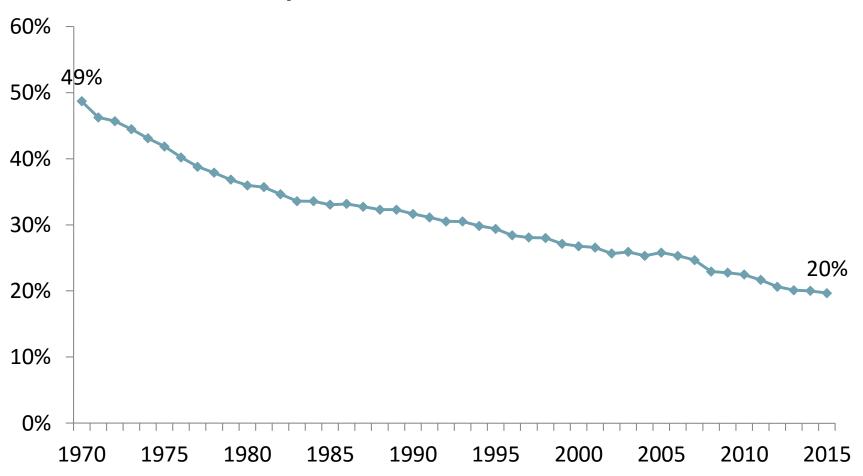
Still in Mom & Dad's basement

% of 18-34 year-olds living in parents' home

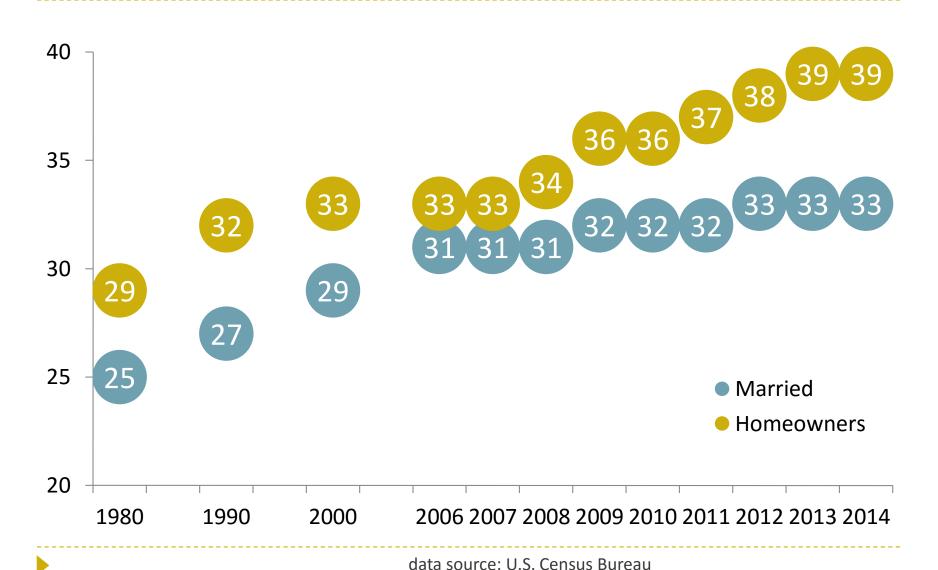


How Millennials really are different

% of 18-34 year-olds who are married with kids

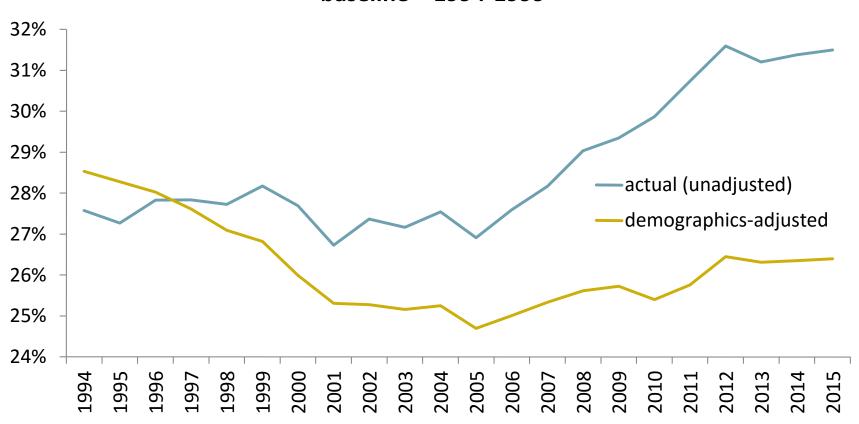


Age at which majority are married or homeowners

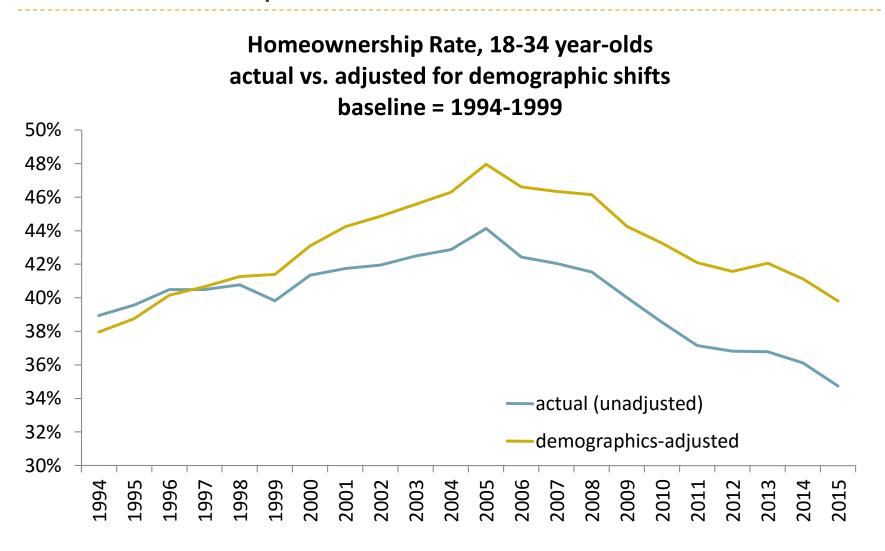


Demographics explain long-term rise in living at home

% 18-34 year-olds living in parents' home actual vs. adjusted for demographic shifts baseline = 1994-1999



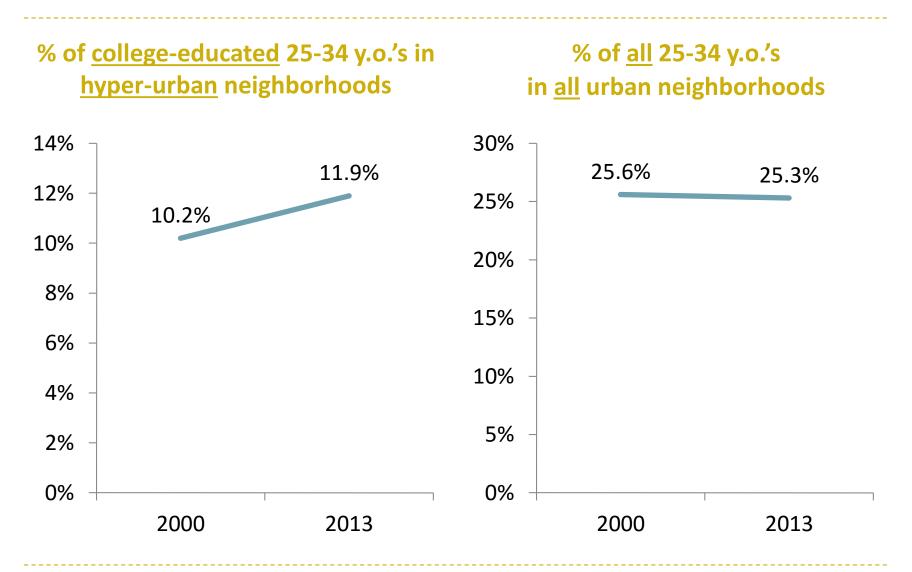
Demographics explain long-term decline in homeownership



Outline: the Millennial housing truths

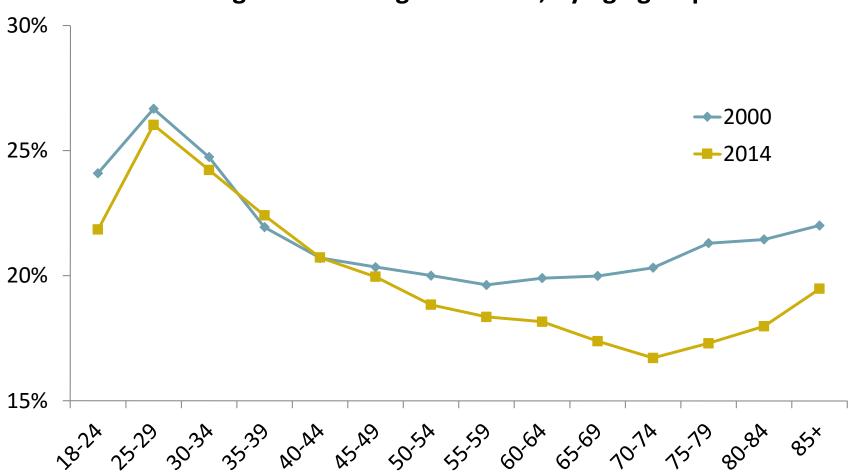
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Millennials in cities? An urban legend.



An aging population boosts the suburbs

% living in urban neighborhoods, by age group

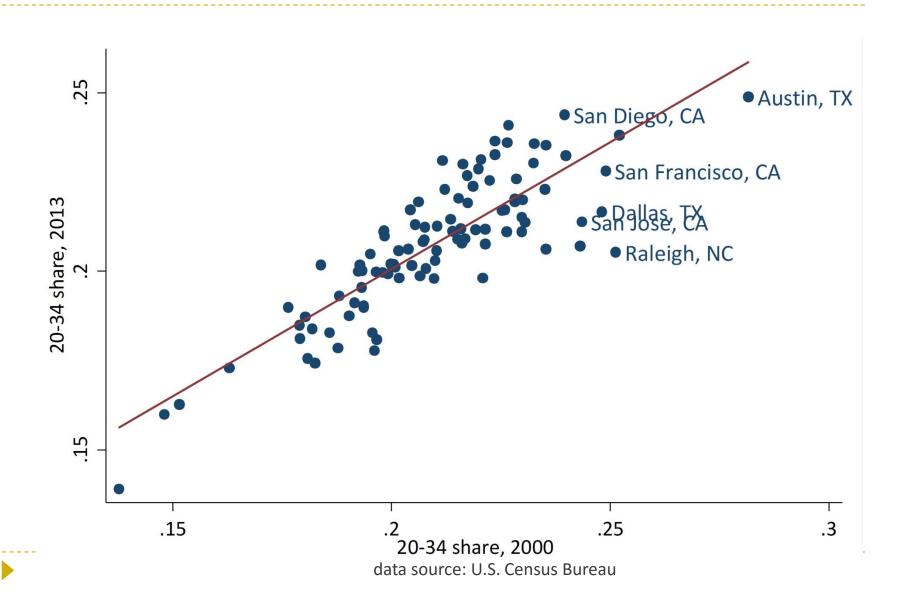


Metros with fastest millennial growth

#	Metro	Population growth, age 20-34 Cumulative 2010-2014
1	Colorado Springs, CO	13.4%
2	Honolulu, HI	13.3%
3	San Antonio, TX	12.7%
4	El Paso, TX	12.0%
5	Orlando, FL	11.2%
6	Denver, CO	10.5%
7	Seattle, WA	10.1%
8	Houston, TX	10.1%
9	Cape Coral-Fort Myers, FL	9.7%
10	North Port-Sarasota-Bradenton, FL	9.5%

Among large metros

Millennials live where Gen Xers did



What it means

- Since demographics explain Millennial housing behaviors, it's not attitudes
- Household formation and homeownership may have permanently shifted later in life
- Housing investments must reflect seniors' preferences and needs
- Absent major policy shifts, there will be plenty of demand for suburban homes

Thank you!

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