

Making Clean Local Energy Accessible Now

Wholesale Distributed Generation and Why you should care:

The Opportunity for Clean Energy Advancement in CA and beyond

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Background Policy Info



- National patchwork of policies
 - Different RPS / RES standards in different states
 - No clear federal leadership and likelihood of movement slim in 2011-2012
- Action on clean energy is moving from DC to the states, and California will set the tone nationwide
 - Defeat of Prop 23 = Californians want clean economy jobs and investment
 - Strong, newly-elected clean energy Governor
 - Lt. Governor one of the most advanced clean energy mayors in the US
- Upcoming CA likely policy changes
 - Governor Brown called for 12 GW of clean local energy in campaign plan
 - 33% Renewable Portfolio Standard (RPS) by 2020
 - New programs coming online, good but not enough (SB 32, RAM)

The Electrical Grid



Transmission Grid

- Ability to move large amounts of electricity from remote generation stations closer to demand centers
- Rural and remote areas
- Putting in new transmission lines takes 7+ years, and likely more than 10



Distribution Grid

- Transports energy at reduced voltage than transmission grid
- Can handle production at or below 20 MW
- Feasier to make minor upgrades to system



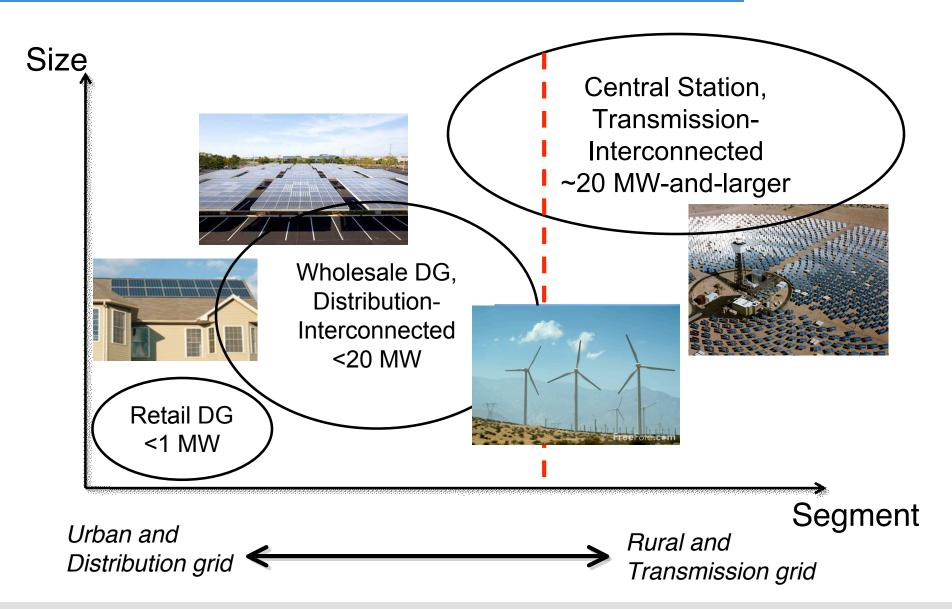
Types of Generation



- Retail Distributed Generation or Net-Metering
 - Behind-the-meter = all energy used on site
 - Net metered = reduce electric bills by producing clean energy
 - A consumer can't sell more energy than it uses over the course of a year
- Wholesale Distributed Generation
 - Wholesale = all energy sold to the utility, not used on site
 - 20 MW and smaller projects
 - Connected to the distribution grid (close to consumers), not transmission grid
 - Located throughout our communities
- Central Station / Large-Scale / Utility Scale
 - Wholesale = all energy sold to the utility, not used on site
 - Larger than 20 MW in size

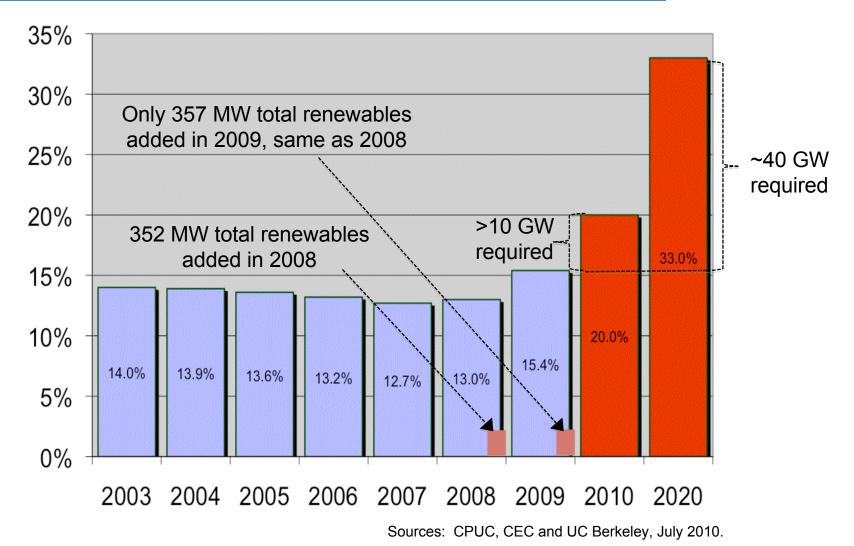
Types of Clean Energy Projects





California's Challenge: 33% RPS by 2020





2009 explained: California still needs 10x improvement to ~4 GW/year

Why Wholesale Distributed Generation?



Cost Savings

- Avoid transmission siting and build-out (7+ years)
- Avoid line losses (energy lost while traveling through transmission lines)
- Avoid congestion losses (energy lost when not enough transmission capacity)
- Avoid Transmission Access Charges (TACs)

Potential to meet Demand

- California peak electricity demand is 60 GW takes advantage of existing capacity
- California Wholesale DG potential is well over 100 GW

Community Benefits

- Projects deploy quickly
- Local job creation
- Diversified ownership



Easier to build

- Not dependent on decades-long transmission build-outs
- Built on large rooftops, infertile farmland, brownfields, capped landfills

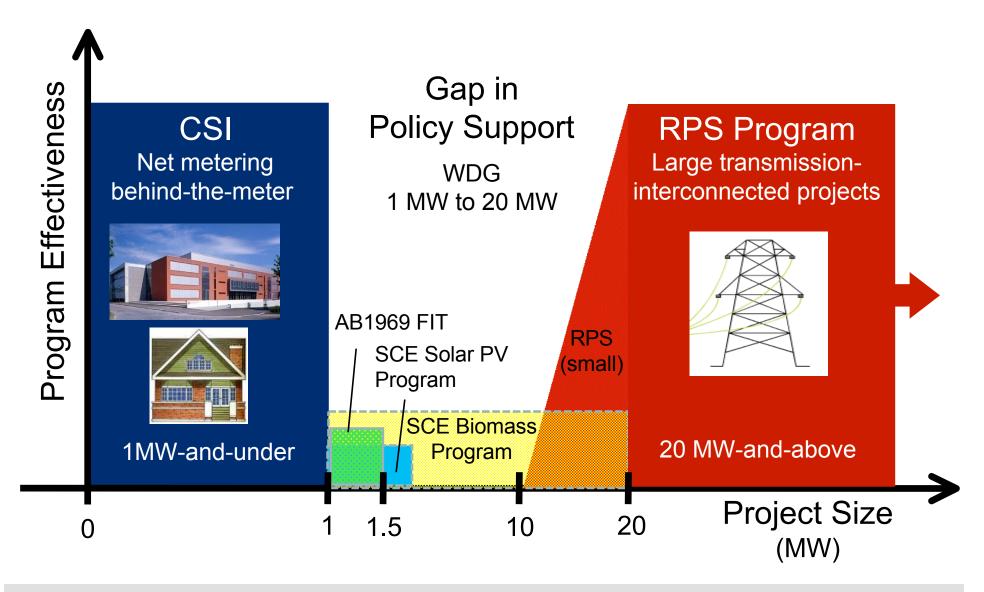
Current Policies for Clean Energy



- California Solar Initiative
 - Net-metering
 - Great program, limited reach
 - 3 GW program Goal
- SB 32 Expansion of existing Feed-In Tariff
 - Reforms pricing of FIT
 - Expands project size from 1.5 MW to 3 MW
- Renewable Auction Mechanism (RAM)
 - An experimental 1 GW program
 - Auctions are a type of solicitation process with a high bid failure rate
- Various utility procurement programs

Gap in CA Clean Energy Support





Clean Coalition Policy Proposals



Clean Local Energy Accessible Now (CLEAN) Program

- Easier to site, contract, approve and finance clean local energy projects
- Pre-approved contracts that guarantee that utility companies will pay renewable energy generators
- 20 MW and smaller projects on distribution grid
- A fixed rate for a set period of production time (typically 20 years)
- Guaranteed interconnection to the grid
- Program is capped and rates depreciated based off market response (when certain capacity is reached, rates drop - similar to CSI program)

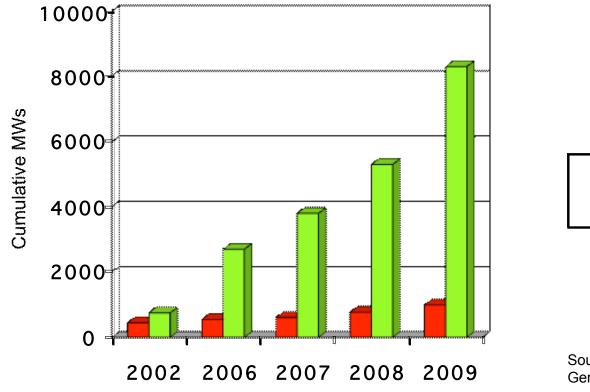
Freeing the Grid legislation

- Requires annual independent audit of Investor Owned Utilities (IOUs) interconnection procedures
- Requires IOUs to regularly deliver distribution grid upgrade plans to CPUC
- Requires IOUs to make grid access and application queue info available.

CLEAN Programs Drive Solar



Solar Markets: Germany vs California (RPS + CSI + other)



■Californi ■Germany

Sources: CPUC, CEC, SEIA and German equivalents.

Germany added 17 times more solar than California in 2009 even though California's solar resource is about 70% better

Ratepayers SAVE Money



Over 10 years, CLEAN-CA will deliver 5% in ratepayer savings while fulfilling the entire 33% RPS on schedule

| | | FiT Rate (| \$/kWh) | Annual cap limit (%) | | Avoided Cost (\$/kWh) | | Annual FIT rate degression (%) | Annual escalator for avoided cost (%) | | |
|----|----------------------|------------|------------|----------------------|--------------------|-----------------------|-----------------|--------------------------------|---------------------------------------|----------|---------------------------------------|
| | | \$ 0.16 | 6 | 2 | | \$ 0.125 | | | 5 3 | | |
| | Total CA Electric | FIT Rate | Cumulative | Quantity | FIT Fulfillment | FIT Cost | Avoided Cost | Avoided Cost | Rates | Rates | Rate Differential baseline premium w/ |
| Ye | ear Energy (GWh |) (\$/kWh) | Limit | (GWh) | of RPS | (\$mil) | (\$/kWh) | (\$mil) | without FIT | with FIT | FIT |
| | | | | | | | | | | | |
| 20 | 11 267,665 | 0.160 | 2.00% | 5,353 | 2% | 857 | 0.125 | 669 | 0.138 | 0.139 | 0.51% |
| 20 | 12 268,349 | 0.152 | 4.00% | 10,734 | 4% | 1,674 | 0.129 | 1,382 | 0.139 | 0.140 | 0.78% |
| 20 | 13 268,960 | 0.144 | 6.00% | 16,138 | 6% | 2,455 | 0.133 | 2,140 | 0.141 | 0.142 | 0.83% |
| 20 | 14 269,500 | 0.137 | 8.00% | 21,560 | 8% | 3,199 | 0.137 | 2,945 | 0.142 | 0.143 | 0.66% |
| 20 | 15 269,969 | 0.130 | 10.00% | 26,997 | 10% | 3,907 | 0.141 | 3,798 | 0.143 | 0.143 | 0.28% |
| 20 | 16 270,365 | 0.124 | 12.00% | 32,444 | 12% | 4,581 | 0.145 | 4,701 | 0.144 | 0.144 | -0.31% |
| 20 | 17 270,690 | 0.118 | 14.00% | 37,897 | 14% | 5,223 | 0.149 | 5,656 | 0.145 | 0.144 | -1.10% |
| 20 | 18 270,943 | 0.112 | 16.00% | 43,351 | 16% | 5,832 | 0.154 | 6,665 | 0.147 | 0.144 | -2.09% |
| 20 | 19 271,124 | 0.106 | 18.00% | 48,802 | 18% | 6,411 | 0.158 | 7,728 | 0.148 | 0.143 | -3.29% |
| 20 | 20 271,234 | 0.101 | 20.00% | 54,247 | 20% | 6,960 | 0.163 | 8,847 | 0.149 | 0.142 | -4.66% |

Source: CPUC, Clean Coalition 2010

CLEAN Programs in the US



Municipalities

- Gainesville launched a CLEAN Solar program in early-2009
- Sacramento launched a massive CLEAN program in early-2010
- San Antonio launched a CLEAN Solar program in June 2010
- Los Angeles expected to enact a major CLEAN Solar in coming months
- Many additional municipalities are in process

States

- Vermont enacted the first statewide CLEAN program in mid-2009
- Ontario Canada launched a massive CLEAN program in November 2009
- Hawaii and Oregon recently enacted CLEAN; many more states in process
- CLEAN California Act potentially in 2011 or 2012

Federal Level Activity



- Senator Bernie Sanders' "Let States Innovate on Sustainable Energy Act"
 - Simple 2-page bill
 - Removes federal barriers to implementing CLEAN programs
 - Amends the Public Utility Regulatory Policies Act (PURPA)

Increasing WDG. Why it matters?



- Reach RPS goals
- Grow Clean Energy Economy
- Environmental Concerns / Clean Air
- Increased geographic diversity improves grid reliability
- Electric car growth

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