#### Healthy San Francisco: Future of Universal Health Care in San Francisco

# San Francisco Planning + Urban Research Association

1



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□ Program Basics

□ Program Experience to Date



Lessons, Challenges, Opportunities and Health Care Reform

2

## CONTEXT



Monday, October 4, 2010

3

#### Provision of Care to Uninsured is Haphazard

- 60,000 uninsured adults in San Francisco (2007 estimate from California Health Interview Survey)
  - Less access to medical care -- present at later stages of illness; greater mortality and morbidity due to illness
  - Uncoordinated health care delivery system
- Public health insurance (e.g., Medicaid) leaves many uninsured – most poor people ineligible
- □ Efforts to fill health insurance gap:
  - California law that counties provide medically necessary treatment to the indigent and incapacitated
  - Access to community-based health centers
  - Federal law that hospital emergency depts. give treatment before seeking payment
  - State and federal funds to safety net and traditional providers to deliver care to underserved populations and communities



## San Francisco Options to Address Uninsured Problem

Subsidizing insurance

- Several models to provide health insurance in public and private sector
- ➤ Issue is cost:
  - ✤ If not subsidized sufficiently, low-income people cannot afford it
  - ✤ If subsidized fully, financially unsustainable

#### □ San Francisco Health Care Security Ordinance

Employer Spending Requirement to address employmentbased access to health services (effective January 2008) (www.sfgov.org/site/olse\_index.asp?id=45168)



Healthy San Francisco program to improve care to uninsured residents (debuted July 2007)

## **PROGRAM BASICS**



Monday, October 4, 2010

6

## Healthy San Francisco

□ HSF is a program that provides universal, comprehensive, affordable health care to uninsured

- Universal eligible regardless of employment status, immigration status or pre-existing conditions
- Comprehensive services include, primary, specialty, x-ray, pharmacy, emergency, hospital, behavioral health, etc.
- Affordable fees are based on income and family size, and participants at or below poverty level pay no program fees
- It weaves together existing health care safety net into a coordinated system of public/non-profit/private providers

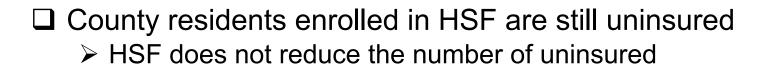


A local effort to improve access to care for uninsured adult

#### HSF is Not Health Insurance

□ HSF is an access program, not insurance because:

- Restructuring of county indigent health system
- No out-of-county services
- Income-based fee structure for participants
- Ineligible for HSF if eligible for public insurance
- □ HSF is not regulated by the a State agency
  - Service providers are licensed





#### **HSF Program Goals**

#### Expand Access to Care

#### Ensure Quality of Care

#### □ Promote Appropriate Levels of Care



#### □ Make System Improvements

# HSF Eligibility

Participants must

- ➢ be adults (aged 18 64)
- live in San Francisco
- ➢ be uninsured
- be ineligible for public health insurance programs

Can enroll regardless of immigration status or existence of prior medical conditions

Eligibility is not affected by employment status – applicant can be unemployed, self-employed or participate via employer



□ For persons with income at or below 500% of the Federal

#### **HSF Enrollment Process**

- □ Single city-wide enrollment and eligibility system via One-E-App
- Ability to enroll at various medical homes or at centralized enrollment centers – over 100 certified application assistors
- Enrollment process takes 30 60 minutes; applicant is approved the same day if they bring all supporting documents
- □ Applicant selects primary care medical home
- Benefits to system
  - Single unduplicated count of uninsured patients using the system
  - Centralized system for verifying HSF eligibility
  - Eligibility determination for public health insurance (Medicaid)



#### **HSF** Services

#### INCLUDED

Preventive care Primary care Specialty care □ Hospital care Emergency care □ Pharmacy Mental Health Substance Abuse

#### EXCLUDED

- Cosmetic Services
- Infertility Treatment
- Organ Transplants
- □ Allergy Testing
- Dental, Vision
- Long-term care



#### **HSF** Provider Network

#### Primary Care Homes

- > 14 public health clinics (DPH)
- 8 private non-profit community clinics (SFCCC)
- 1 private, non-profit hospital clinic (Sr. Mary Philippa)
- 1 private physicians' association (CCHCA)
- 1 non-profit health plan (Kaiser)

#### Hospitals

- > 1 public hospital (SFGH)
- 3 non-profit hospital systems linked to medical homes (Chinese, CHW, CPMC)
- 1 university hospital providing radiologic services (UCSF)





## **HSF** Participant Costs

Program recognizes that affordability impacts access

HSF participants with incomes over 100% FPL pay program fees

□ <u>Participant Fee</u>: a fee to remain enrolled in HSF

Income	GA/Hmls	0-100%	101-200%	201-300%	301-400%	401-500%
Qrt. Fee	\$0	\$0	\$60	\$150	\$300	\$450
Mn. Fee	\$0	\$0	\$20	\$50	\$100	\$150

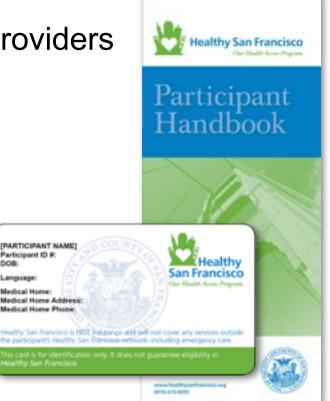


- Point of Service Fees: a fee for medical care that is paid at the time of service (varies by service and medical home system)
- □ All participants pay for care provided outside HSF network

# For Participants, HSF is an Organized Health Care Program

- □ Broad-based network of providers
- □ Choice of medical homes
- □ Comprehensive services
- Affordable fee structure
- Common eligibility and enrollment system
- Identification card
- Participant handbook







# PROGRAM EXPERIENCE TO DATE



Monday, October 4, 2010

16

# Current HSF Enrollment ≈ 50,000 Participants (83% of 60,000 Uninsured Adults)

- Age: 10% under 25 years old; 42% b/w 25 44 years old; 24% b/w 45 54 years old; 24% b/w 55 64 years old
- Ethnicity: 39% Asian/Pacific Islander; 24% Hispanic; 19% White; 9% African American; less than 1% Native American; 3% Other; 5% Not Provided
- Gender: 53% male; 47% female
- **Housing**: 15% are homeless individuals (street, shelters, doubled up)
- Income: 69% below 100% FPL; 23% are 101%-200% FPL; 7% between 201-300% FPL; less than 1% above 300% FPL



Primary Language: 52% English; 26% Cantonese/Mandarin; 18% Spanish;
1% Vietnamese; 1% Filipino (Tagalog/Ilocano); 2% Other

Users of Health Care: 76% existing patients; 24% new clients (self-reported)

# Promising Survey Results – HSF Meeting Participant Needs

- Survey of Healthy San Francisco Participants independent report funded, designed, conducted, and analyzed by researchers at the Kaiser Family Foundation (August 2009)
  - ➢ 96% indicated helpful enrollment process
  - > 94% indicated satisfaction with the program
  - 92% indicated enrolled in HSF because could not afford health insurance
  - > 90% indicated improvements in health needs being met
  - > 86% indicated a usual source of care
  - 44% indicated paying less for health care



## Participant Survey Results (cont'd)

- Survey uncovered following challenges cited by participants:
  - Misperception that HSF is health insurance and that services are available outside San Francisco
  - Small but notable shares of participants report problems with delaying or skipping care
  - Educational challenges for those in poorer health and those who do not have English as their primary language



#### □ Recommended program improvements:

- streamlining the appointment process and
- providing additional services (dental and vision care)

## Initial HSF Services Data (Year One to Year Two)

□ The 20 top primary reasons (by encounter) for clinic visits:

- 14% for preventive care
- 86% for conditions that, if left untreated, would lead to heart disease or hospital emergency department overuse

□ 27% decrease in ED visits per 1,000 participants

- 7.9% of the ED visits to date were avoidable (i.e., for medical conditions that could have been treated in primary care clinic)
- Hospital utilization among HSF participants is lower than that found within two similar public health insurance programs in SF



□ In quality/access, HSF exceeds the National Medical Average in

# HSF Financing and Costs (Fiscal Year 2008-09)

#### □ Financing

- Existing City and County General Fund
- Leverage existing State funding sources
- New revenues from federal government, employers and participants

#### Costs

- HSF expenditures incurred by the Department were \$126 million (\$90 million in General Fund and \$36 million in revenue)
- Department's monthly estimated per participant cost was \$298
- Provision of health insurance to uninsured residents would cost the City and County more money
  - Examination of two California health insurance plans provided premiums of \$388 and \$618



# LESSONS, CHALLENGES, OPPORTUNITIES AND HEALTH CARE REFORM



Monday, October 4, 2010

#### Lessons Learned and Challenges

Program Development

- Phased implementation
- Manage expectations
- Existing safety net delivery system and infrastructure
- > External interest in conclusive data in initial years -- may be premature

#### Community Partnership

- > Valuable partnerships with non-profit/private providers to ensure access
- Instrumental administrative partners

#### Participants

- Appreciate/respond positively to medical homes and usual source of care
- Targeted strategies needed to promote on-time program renewals
- Continually participant education on program basics not insurance
- □ Service Delivery Network
  - Continued focus on efforts to improve efficiency and ensure access to care



## HSF Has Components Debated at National Level

Provides care regardless of uninsured person's employment status or pre-existing health condition

- Provides comprehensive services and a choice of providers
- Promotes prevention, wellness and primary care to help reduce health care costs
- □ Offers affordable fees for participants (based on income)



Instills shared financial responsibility with funding from government, business and participants

## San Francisco's Efforts Inform National Health Care Debate

- Uninsured persons will join a health access/coverage initiative, even a voluntary one such as Healthy San Francisco which is not health insurance:
  - If out-of-pocket costs are affordable
  - If coverage is comprehensive services
  - If network of providers is broad and culturally competent
- A publicly administered health care option does not disrupt the health insurance market and data suggests that satisfaction is high



- □ An employer spending requirement can work:
  - No significant documented loss of jobs
  - Feedback from San Francisco customers paying restaurant surcharges generally positive

## HSF Needed -- Even if a National Health Care Reform Bill Passes

- San Francisco wants health care reform the expands eligibility for public health insurance, eliminates exclusions for pre-existing conditions, etc. -- will reduce the number of uninsured residents
- Unclear what outcome of national debate will be, but even if passage, will not be comprehensive; San Francisco will still need Healthy San Francisco
  - > No federal bill contemplates covering the undocumented
  - > Affordability provisions may be insufficient for individual mandate
  - The provisions of any bill would not go into effect for a few years



Other localities should consider revamping their health care safety nets to improve access for the uninsured

## HSF Features – Replicability in Other Localities

Replicable, but not a cookie cutter approach

Most critical feature imbedded in HSF is for an urban area to identify all of the existing safety net providers (public and private) and knit them together into a comprehensive delivery system

#### Other features

- Focus on primary care medical home to reduce duplication and improve coordination
- Centralized eligibility system to maximize public entitlement and reduce barriers to entry
- Non-insurance (care) model that can potentially result in lower costs and leverage federal/state funds for localities
- Establishment of predictable and affordable participation fees
- Public-private partnership to maximize available resources



# Contributing Factors to HSF's Development

#### San Francisco's environment made effort doable

- Political will
- City and County government structure
- Public interest and mandate
- City and County commitment to serving uninsured (financial resources and services)
- Existing health care safety net system and willing provider community
- Geographic boundaries
- Strong administrative partners



## **Stay Informed**

# Healthy San Francisco 3-1-1: information on where to enroll Website (www.healthysanfrancisco.org)

#### Employer Spending Requirement

- Inquiries: e-mail <u>HCSO@sfgov.org</u> or call 554-7892
- Web (<u>www.sfgsa.org/index.aspx?page=418</u>)



# QUESTIONS

